Issue Date: August 2, 2019

**NOTICE IS HEREBY GIVEN** that the Board of County Commissioners of Orange County, Florida, henceforth referred to as the County is accepting sealed proposals for:

#### **REQUEST FOR PROPOSALS #Y20-117-LS**

# PROVISION OF COUNSEL SERVICES FOR LABOR MANAGEMENT LITIGATION TERM CONTRACT

Copies of the Request for Proposals (RFP) documents may be obtained from the Orange County Procurement Division at the below address. Copies may be requested by phoning (407) 836-5635 or by download from the Internet at: <a href="http://apps.ocfl.net/orangebids/bidopen.asp">http://apps.ocfl.net/orangebids/bidopen.asp</a>

#### PROPOSAL SUBMISSION DUE DATE:

Sealed proposals in an **original** and **eight** (8) **copies** for furnishing the above will be accepted up to **2:00 PM** (**local time**), **Tuesday**, **September 3**, **2019**, in the Procurement Division, Internal Operations Centre II, 400 E. South Street, 2nd Floor, Orlando, FL 32801.

#### **NOTICE TO PROPOSERS:**

To ensure that your proposal is responsive, you are urged to request clarification or guidance on any issues involving this solicitation before submission of your response. Your point-of-contact for this solicitation is Lautesha Strange, Contract Supervisor at Lautesha.Strange@ocfl.net.

#### **QUESTIONS:**

All questions or concerns regarding this Request for Proposals shall be submitted by email to Lautesha. Strange@ocfl.net, no later than 5:00 PM **Friday, August 9, 2019** to the attention of Lautesha Strange, Contract Supervisor referencing the RFP number.

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- ATTACHMENT A DEFENSE COUNSEL GUIDELINES

# SECTION 1 GENERAL TERMS AND CONDITIONS

#### **GENERAL TERMS AND CONDITIONS**

#### 1. <u>INSTRUCTIONS TO PROPOSERS</u>

Offers by e-mail, telephone, or fax shall not be accepted. An e-mailed or a faxed proposal shall be rejected as non-responsive regardless of where it is received.

It is the sole responsibility of the proposer to ensure that their proposal reaches the Procurement Division. <u>Proposals received after the specified time and date shall be returned unopened</u>. The time/date stamp clock located in the Procurement Division shall serve as the official authority to determine lateness of any proposal. <u>The decision to refuse to consider a proposal that was received beyond the date/time established in the solicitation shall not be the basis for a protest pursuant to the Orange County Code (Procurement Ordinance).</u>

Respondents are cautioned that they are responsible for delivery to the specific location cited above. If your proposal is delivered by an express mail carrier or by any other means, it is your responsibility to ensure delivery to the above address. This office shall not be responsible for deliveries made to any place other than the specified address.

All proposals will be opened publicly and the names of all proposers shall be read aloud.

#### 2. QUESTIONS REGARDING THIS RFP

All questions or concerns regarding this Request for Proposals must be submitted in writing, by email as indicated on the coverpage of this RFP, referencing the RFP number. When required the Procurement Division will issue an addendum to the Request for Proposals. The addendum will be available on the Internet for access by potential proposers. Proposers are instructed not to contact the initiating division directly.

Proposers shall not direct any queries or statements concerning their proposal to the Orange County Procurement Committee or County staff during the selection process, from the time of submission of a proposal until the execution of a contract.

Any proposer who initiates any discussions with staff in any manner other than that described below is subject to disqualification from this procurement. However, you may contact the Purchasing Agent at any time during this process, including during the Black Out Period.

No oral interpretation of this Request for Proposals shall be considered binding. The County shall be bound by information and statements only when such statements are written and executed under the authority of the Procurement Division Manager.

This provision exists solely for the convenience and administrative efficiency of Orange County. No proposer or other third party gains any rights by virtue of this provision or the application thereof, nor shall any proposer or third party have any standing to sue or cause of action arising there from.

#### 3. <u>CONTRACT TERM</u>

It is the intent of the County to enter into an initial three (3) year term, with the option of two (2) additional one (1) year renewal terms upon mutual written agreement of both parties.

#### 4. <u>DRAFT CONTRACT</u>

The contract that the County intends to use for award is enclosed for reference. Any exceptions to this standard contract must be clearly indicated by return of the standard contract with the proposal, with exceptions clearly noted. The County has the right to require the selected respondent to sign the attached contract or to negotiate revisions to the contract language prior to execution of the contract, at its sole discretion.

Modification or alteration of the documents contained in the solicitation or contract shall only be valid if mutually agreed to in writing by the parties.

#### 5. INSURANCE

Vendor/Contractor agrees to maintain on a primary basis and at its sole expense, at all times throughout the duration of this contract the following types of insurance coverage with limits and on forms (including endorsements) as described herein. These requirements, as well as the County's review or acceptance of insurance maintained by Vendor/Contractor is not intended to and shall not in any manner limit or qualify the liabilities assumed by Vendor/Contractor under this contract. Vendor/Contractor is required to maintain any coverage required by federal and state workers' compensation or financial responsibility laws including but not limited to Chapter 324 and 440, Florida Statutes, as may be amended from time to time.

The Vendor/Contractor shall require and ensure that each of its sub-Vendors/sub-Contractors providing services hereunder (if any) procures and maintains until the completion of their respective services, insurance of the types and to the limits specified herein.

Insurance carriers providing coverage required herein must be licensed to conduct business in the State of Florida and must possess a current A.M. Best's Financial Strength Rating of A- Class VIII or better.

(Note: State licenses can be checked via <a href="www.floir.com/companysearch/">www.floir.com/companysearch/</a> and A.M. Best Ratings are available at <a href="www.ambest.com">www.ambest.com</a>)

#### Required Coverage:

Commercial General Liability - The Vendor/Contractor shall maintain coverage issued on the most recent version of the ISO form as filed for use in Florida or its equivalent, with a limit of liability of not less than \$500,000 Click here to enter text per occurrence. Vendor/Contractor further agrees coverage shall not contain any endorsement(s) excluding or limiting Product/Completed Operations, Contractual Liability, or Separation of Insureds. The General Aggregate limit shall either apply separately to this contract or shall be at least twice the required occurrence limit.

## operations $\boxtimes$ Waiver of Transfer of Rights of Recovery- CG 24 04 or its equivalent. Note: If blanket endorsements are being submitted please include the entire endorsement and the applicable policy number. $\boxtimes$ Business Automobile Liability - The Vendor/Contractor shall maintain coverage for all owned; non-owned and hired vehicles issued on the most recent version of the ISO form as filed for use in Florida or its equivalent, with limits of not less than \$500,000 (five hundred thousand dollars) per accident. In the event the Vendor/Contractor does not own automobiles the Vendor/Contractor shall maintain coverage for hired and non-owned auto liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy. $\boxtimes$ Workers' Compensation - The Vendor/Contractor shall maintain coverage for its employees with statutory workers' compensation limits, and no less than \$100,000 each incident of bodily injury or disease for Employers' Liability. Elective exemptions as defined in Florida Statute 440 will be considered on a case-by-case basis. Any Vendor/Contractor using an employee leasing company shall complete the Leased Employee Affidavit. Required Endorsements: $\boxtimes$ Waiver of Subrogation- WC 00 03 13 or its equivalent Additional Required Coverage: $\boxtimes$ Professional Liability- with a limit of not less than \$1,000,000 per occurrence/claim When a self-insured retention or deductible exceeds \$100,000 the COUNTY reserves the right to request a copy of Vendor/Contractor most recent annual report or audited financial statement. For policies written on a "Claims-Made" basis the Vendor/Contractor agrees to maintain a retroactive date prior to or equal to the effective date of this contract. In the event the policy is canceled, non-renewed, switched to occurrence form, or any other event which triggers the right to purchase a Supplemental Extended Reporting Period (SERP) during the life of this contract the Vendor/Contractor agrees to purchase the SERP with a minimum reporting period of not less than two years. Purchase of the SERP shall not relieve the Vendor/Contractor of the obligation to provide replacement coverage.

By entering into this contract Vendor/Contractor agrees to provide a waiver of subrogation or a waiver of transfer of rights of recovery, in favor of the County for the workers' compensation and general liability policies as required herein. When required by the insurer or should a policy condition not permit the Vendor/Contractor to enter into a preloss agreement to waive subrogation without an endorsement, then Vendor/Contractor agrees to notify the insurer and request the policy be endorsed with a Waiver of Subrogation or a Waiver of Transfer of Rights of Recovery Against Others endorsement.

Additional Insured- CG 20 26 or CG 20 10/CG 20 37 or their equivalents.

Note: CG 20 10 must be accompanied by CG 20 37 to include products/completed

Required Endorsements:

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Prior to execution and commencement of any operations/services provided under this contract the Vendor/Contractor shall provide the COUNTY with current certificates of insurance evidencing all required coverage. In addition to the certificate(s) of insurance the Vendor/Contractor shall also provide endorsements for each policy as specified above. All specific policy endorsements shall be in the name of the Orange County Board of County Commissioners.

For continuing service contracts renewal certificates shall be submitted immediately upon request by either the COUNTY or the COUNTY's contracted certificate compliance management firm. The certificates shall clearly indicate that the Vendor/Contractor has obtained insurance of the type, amount and classification as required for strict compliance with this insurance section. Vendor/Contractor shall notify the COUNTY not less than thirty (30) business days (ten business days for non-payment of premium) of any material change in or cancellation/non-renewal of insurance coverage. The Vendor/Contractor shall provide evidence of replacement coverage to maintain compliance with the aforementioned insurance requirements to the COUNTY or its certificate management representative five (5) business days prior to the effective date of the replacement policy (ies).

#### The certificate holder shall read:

Orange County, Florida c/o Procurement Division 400 E. South Street, 2<sup>nd</sup> Floor Orlando, Florida 32801

#### 6. **POST AWARD MEETING**

Within ten (10) business days after receipt of notification of award, Contractor shall meet with the County's representative(s) to discuss job procedures and scheduling.

#### 7. ACCEPTANCE/REJECTION/CANCELLATION

The County reserves the right to accept or reject any or all proposals, with or without cause, to waive technicalities, or to accept the proposal which, in its sole judgment best serves the interest of the County, or to award a contract to the next most qualified proposer if a successful proposer does not execute a contract within thirty (30) days after approval of the selection by the Board of County Commissioners or other competent authority.

The County also reserves the right to reject the proposal of any proposer who has previously failed in the proper performance of an award or to deliver on time contracts of a similar nature or who, in the County's opinion, is not in a position to perform properly under this award. The County reserves the right to inspect all facilities of proposers in order to make a determination as to the foregoing.

Orange County reserves the right, and the Manager of Procurement Division has absolute and sole discretion, to cancel a solicitation at any time prior to approval of the award by the Board of County Commissioners when such approval is required. The decision to cancel a solicitation cannot be the basis for a protest pursuant to the Orange County Code.

# 8. <u>DEVELOPMENT OR ASSISTANCE IN DEVELOPMENT OF SPECIFICATIONS/</u> REQUIREMENTS/ STATEMENTS OF WORK

Firms and/or individuals that assisted in the development or drafting of the specifications, requirements, statements of work, or solicitation documents contained herein are excluded from competing for this solicitation.

This shall not be applicable to firms and/or individuals providing responses to a publicly posted Request for Information (RFI) associated with a solicitation.

#### 9. CLARIFICATION

The County reserves the right to request clarification of information submitted and to request additional information of one or more proposers.

#### 10. WITHDRAWAL OF PROPOSAL

Any proposal may be withdrawn until the date and time set above for the submission of the proposals. Any proposals not so withdrawn shall constitute an irrevocable offer, for a period of one hundred and twenty (120) days, to provide to the County the services set forth in this Request for Proposals, or until one or more of the proposals have been awarded.

#### 11. SEALED PROPOSALS

Proposals shall be delivered in a sealed envelope and proposers should label their proposal with the following:

- A. Request for Proposals Number
- B. Date of Opening
- C. Name of Proposer

Proposers are encouraged to utilize the label provided herein.

#### 12. PROPOSAL PREPARATION

Costs of preparation of a response to this request for proposals are solely those of the Proposer. The County assumes no responsibility for any such costs incurred by the Proposer. The Proposer also agrees that the County bears no responsibility for any costs associated with any administrative or judicial proceedings resulting from the solicitation process.

#### 13. ACCOUNTING SYSTEM

The Contractor shall establish and maintain a reasonable accounting system, which enables ready identification of Contractor's cost of goods and use of funds. The accounting system shall also include adequate records and documents to justify all prices for all items invoiced as well as all charges, expenses and costs incurred in providing the goods for at least five (5) years after completion of this contract. The County or designee shall have access to books, records, subcontract(s), financial operations, and documents of the Contractor or its subcontractors, as required to comply with this section, for the purpose of inspection or audit anytime during normal business hours at the Contractor's place of business. This right to audit shall include the contractor's subcontractors used to procure goods or services under the contract with the County. The Contractor shall ensure the County has these same rights with subcontractor(s) and suppliers.

#### 14. SHORTLISTS, PROTESTS AND LOBBYING

The recommended award will be posted for review by interested parties at the Procurement Division and at: <a href="http://apps.ocfl.net/OrangeBids/AwardsRec/default.asp">http://apps.ocfl.net/OrangeBids/AwardsRec/default.asp</a> prior to submission through the appropriate approval process and will remain posted for a period of five (5) full business days.

#### Orange County Lobbyist Regulations General Information http://www.orangecountyfl.net/OpenGovernment/LobbingAtOrangeCounty.aspx

A lobbying blackout period shall commence upon issuance of the solicitation until the Board selects the Contractor. For procurements that do not require Board approval, the blackout period commences upon solicitation issuance and concludes upon contract award.

The Board of County Commissioners may void any contract where the County Mayor, one or more County Commissioners, or a County staff person has been lobbied in violation of the black-out period restrictions of Ordinance No. 2002-15.

#### **Orange County Protest Procedures**

http://www.orangecountyfl.net/VendorServices/VendorProtestProcedures.aspx

Failure to file a protest with the Procurement Manager by 5:00 PM on the fifth full business day, after posting, shall constitute a waiver of bid protest proceedings.

Information regarding Procurement Committee scheduling and Board approvals is available by calling the Procurement Reception Desk at (407) 836-5635.

#### 15. PUBLIC ENTITY CRIME

Section 287.133(3)(d), Florida Statutes, provides that the Florida Department of Management Services shall maintain a list of the names and addresses of those who have been disqualified from participating in the public contracting process under this section.

http://www.dms.myflorida.com/business\_operations/state\_purchasing/vendor\_infor\_mation/convicted\_suspended\_discriminatory\_complaints\_vendor\_lists/convicted\_ve\_ndor\_list

A person or affiliate who has been placed on The Convicted Vendor list following a conviction for a public entity crime shall not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, shall not submit bids on leases of real property to a public entity, shall not be awarded or perform work as a contractor, supplier, subcontractor, or Contractor under a contract with a public entity, and shall not transact business with any public entity in excess of the threshold amount provided in Florida Statute Section 287.017, for CATEGORY TWO for a period of thirty-six (36) months from the date of being placed on The Convicted Vendor List.

#### 16. AVAILABILITY OF FUNDS

The obligations of the County under this award are subject to the availability of funds lawfully appropriated for its purpose by the State of Florida and the Orange County Board of County Commissioners, or other specified funding source for this procurement.

#### 17. TOBACCO FREE CAMPUS

All Orange County operations under the Board of County Commissioners shall be tobacco free. This policy shall apply to parking lots, parks, break areas and worksites. It is also applicable to contractors and their personnel during contract performance on county-owned property. Tobacco is defined as tobacco products including, but not limited to, cigars,

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cigarettes, e-cigarettes, pipes, chewing tobacco and snuff. Failure to abide by this policy may result in civil penalties levied under Chapter 386, Florida Statutes and/or contract enforcement remedies.

#### 18. VERIFICATION OF EMPLOYMENT STATUS

Prior to the employment of any person under this contract, the Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Contractor during the contract term, and an express requirement that Contractors include in such subcontracts the requirement that subcontractors performing work or providing services pursuant to the state contract utilize the E-Verify system to verify the employment eligibility of all new employees hired by the subcontractor during the contract term. For more information on this process, please refer to United States Citizenship and Immigration Service site at: http://www.uscis.gov/portal/site/uscis.

# Only those employees determined eligible to work within the United States shall be employed under the contract.

Therefore, by submission of a proposal in response to this solicitation, the Contractor affirms that all employees in the above categories will undergo e-verification before placement on this contract. The Contractor shall commit to comply with this requirement by completing the E- Verification certification, attached to this solicitation.

#### 19. SCHEDULE OF SUBCONTRACTING

Proposers shall list **all** proposed sub-contractors to be used, regardless of racial or gender grouping. Include names, addresses, phone numbers, type of work subcontracted (discipline, trade or commodity), proposed percentage of work, and the M/WBE or Majority designation (M/WBE or Non-M/WBE).

#### 20. EQUAL OPPORTUNITY

It is hereby declared that equal opportunity and nondiscrimination shall be the County's policy intended to assure equal opportunities to every person, regardless of race, religion, sex, sexual orientation and gender expression/identity, color, age, disability or national origin, in securing or holding employment in a field of work or labor for which the person is qualified, as provided by Section 17-314 of the Orange County Code and the County Administrative Regulations.

Further, the Contractor shall abide by the following provisions:

- A. The Contractor shall represent that the Contractor has adopted and maintains a policy of nondiscrimination as defined by applicable County ordinance throughout the term of this contract.
- B. The Contractor shall allow reasonable access to all business and employment records for the purpose of ascertaining compliance with the non-discrimination provision of the contract.

The provisions of the prime contract shall be incorporate by the Contractor into the contracts of any applicable subcontractors.

#### 21. <u>CONFLICT OF INTEREST</u>

The award is subject to provisions of applicable State Statutes and County Ordinances. All proposers must disclose with their offer the name of any officer, director, or agent who is also an employee of Orange County. Further, all proposers must disclose the name of any County employee who owns, directly or indirectly, an interest of ten percent (10%) or more in the Proposer's firm or any of its branches. Should the Contractor permanently or temporarily hire any County employee who is, or has been, directly involved with the Contractor prior to or during performance of the resulting contract, the contract shall be subject to immediate termination by the County.

#### 22. DEBRIEFING OF PROPOSERS

Not later than thirty (30) days after Board approval of a selection or shortlist, a proposer may submit a written request to the applicable contract administrator or purchasing agent for a debriefing on the evaluation of their proposal. The contract administrator/purchasing agent will schedule a meeting with the Proposer for the debriefing. However, at the Proposer's request, the debriefing may be conducted via telephone conference. The debriefing shall include the following minimum information:

- A. Key requirements of the solicitation.
- B. The overall ranking of all proposals.
- C. The significant weaknesses or deficiencies in the proposal in response to the requirements of the solicitation.
- D. If requested, an explanation of the score received for each evaluation criteria will be provided, including costs, if applicable.
- E. If applicable, a summary of the rationale for award.
- F. Responses to any relevant questions of the Proposer.

Untimely debriefing requests will also be considered.

#### 23. REFERENCE CHECKS

The contact person listed as a reference shall be someone who has personal knowledge of the Proposer's performance during the referenced contract. Contact persons shall have been informed that they are being used as a reference and that the County may be contacting them. More than one person can be listed but all shall have knowledge of the project. DO NOT list principals or officers who will not be able to answer specific questions regarding the project.

Failure of references listed to respond to the County's inquiries may negatively impact the evaluation of the Proposal. The reference shall be the owner or a representative of the owner.

#### 24. <u>CONFIDENTIAL INFORMATION</u>

In accordance with Chapter 119 of the Florida Statutes (Public Records Law), and except as may be provided by other applicable State or Federal Law, all proposers should be aware that Request for Proposals or Invitation for Bids and the responses thereto are in the public Section 1, General Terms and Conditions | Page 8

domain. **Proposers must identify specifically** any information contained in their response which they consider confidential and/or proprietary and which they believe to be exempt from disclosure, **each selection redacted shall cite specifically the applicable exempting law page-by-page.** If a Proposer fails to cite the applicable exempting law, we will treat the information as public.

#### 25. <u>PUBLIC RECORDS COMPLIANCE</u> (APPLICABLE FOR SERVICE CONTRACTS

Orange County is a public agency subject to Chapter 119, Florida Statutes. The Contractor agrees to comply with Florida's Public Records Law. Specifically, the Contractor shall:

- 1. Keep and maintain public records required by Orange County to perform the service.
- 2. Upon request from Orange County's custodian of public records, provide Orange County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.
- 3. Ensure that public records that are exempt or confidential and exempt from the public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the Contractor does not transfer the records to Orange County.
- 4. Upon completion of the contract, Contractor agrees to transfer at no cost to Orange County all public records in possession of the Contractor or keep and maintain public records required by Orange County to perform the service. If the Contractor transfers all public record to Orange County upon completion of the contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to Orange County, upon request from Orange County's custodian of public records, in a format that is compatible with the information technology systems of Orange County.
- 5. A Contractor who fails to provide the public records to Orange County within a reasonable time may be subject to penalties under section 119.10, Florida Statutes.
- 6. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT:

PROCUREMENT PUBLIC RECORDS LIAISON
400 E. SOUTH STREET, 2<sup>ND</sup> FLOOR, ORLANDO, FL 32801
PROCUREMENTRECORDS@OCFL.NET, 407-836-5897

#### 26. FEDERAL AND STATE TAX

The County is exempt from Federal and State Sales and Use Taxes for tangible personal property (Certificate of Registry for tax transactions under Chapter 32, Internal Revenue Code and Florida Sales/Use Tax Exemption Certificate). The Manager, Procurement Division will sign an exemption certificate submitted by the Contractor.

Contractors doing business with the County shall not be exempted from paying sales tax to their suppliers for materials to fulfill contractual obligations with the County, nor shall any Contractor be authorized to use the County's Tax Exemption Number in securing such materials.

#### 27. PROPRIETARY/RESTRICTIVE SPECIFICATIONS

If a proposer considers the specification contained herein to be proprietary or restrictive in nature, thus potentially resulting in reduced competition, they are urged to contact the Procurement Division <u>prior</u> to bid opening. Specifications which are unrelated to performance will be considered for deletion via addendum to this Request for Proposals.

#### 28. MISTAKES

In the event of extension error(s), the unit prices will prevail and the proposer's total offer will be corrected accordingly. In the event of addition errors, the extended totals will prevail and the Proposer's total will be corrected accordingly. Any discrepancy between words and numbers will be resolved in favor of the written words. Proposers must check their submissions where applicable. Failure to do so will be at the Proposer's risk. Proposals having erasures or corrections must be initialed in ink by the Proposer.

#### 29. CONTRACTUAL AGREEMENT

This solicitation shall be included and incorporated in the final contract or purchase order. The order of contract precedence will be the contract (purchase order), solicitation, and proposal. Any and all legal actions associated with this Request for Proposals and/or the resultant contract (purchase order) shall be governed by the laws of the State of Florida. Venue for any litigation involving this contract shall be the Ninth Circuit Court in and for Orange County, Florida.

#### 30. PAYMENT TERMS/DISCOUNTS

The County's payment terms are in accordance with Florida Statute 218, Local Government Prompt Payment Act. Cash discounts for prompt payment will be considered in determining the lowest net cost for fee proposal evaluation purposes. Notwithstanding the above, discount payment terms shall not be less than net 30 calendar days from receipt of correct invoice.

#### 31. <u>CERTIFICATION OF INDEPENDENT PRICE DETERMINATION</u>

By submission of this offer, the Proposer certifies, and in the case of a joint proposal each party thereto certifies as to its own organization, that in connection with this procurement:

- A. The prices in this offer have been arrived at independently, without consultation, collusion, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other proposer or with any competitor.
- B. Unless otherwise required by law, the prices which have been offered in this proposal have not been knowingly disclosed by the Proposer and will not knowingly be disclosed by the Proposer prior to opening, directly or indirectly to any other Proposer or to any competitor; and,
- C. No attempt has been made or shall be made by the Proposer to induce any other person or Proposer to submit or not to submit an offer for the purpose of restricting competition.

SECTION 2 SCOPE OF SERVICES

#### **SCOPE OF SERVICES**

#### 1. BACKGROUND

Orange County and its Tax Collector, Property Appraiser, Supervisor of Elections, Clerk of Circuit Court and Comptroller are parties to the Interlocal Risk Management and Self-Insurance Agreement. The agreement (a copy of which will be provided upon request sets forth the self-insurance program for the Board of County Commissioners and the constitutional officers identified above. The implementation and administration of the agreement through the Board, the several constitutional officers, the County's Risk Management Committee, and the Risk Manager is hereafter referred to as the "Program".

The Program is a mechanism through which Discrimination and Other Unlawful Employment Practices are settled, litigated or denied.

The Program is administered by the Risk Manager and a third-party administrator who are responsible for the initial investigation and evaluation of claims. The disposition of claims is made by the Risk Manager in conjunction with the Risk Management Committee composed of members appointed by the County. This includes claims defense litigation similar to that required by an insurance carrier or large self-insurer.

#### 2. OVERVIEW

Counsel shall represent the County in providing labor management legal counsel services to include but not limited to competent and cost-effective legal defense, appellate services and any other related counterclaims and program services.

Counsel under the Contract must be member(s) in good standing of the state of Florida bar, and shall personally demonstrate ability, knowledge and expertise relative to the Scope of Services.

#### 3. ENGAGEMENT

- A. Counsel shall investigate any potential claims and damages recoverable by the County as a result of the labor management counsel services including filing a lawsuit and litigating to conclusion.
- B. There is no assurance that selection as counsel for the program will result in any minimum number of case referrals. The Director of Risk Management, after consultation with counsel for the signatory entity against whom a claim is lodged, will assign each case to the retained law firm or in-house counsel as he or she may decide to be in the Program's best interests.
- C. The Director of Risk Management will designate a firm from time to time to serve as "general counsel" to the Program. The designated firm shall provide legal advice and services unrelated to individual claims, such as drafting contract indemnity clauses, advice regarding insurance, and assistance in legislative tort issues.

#### 4. REQUIREMENTS AND RESTRICTIONS

A. The County by way of the County Attorney's Office shall be notified and consulted upon any potential for resolution for any lawsuit filed on the County's behalf including any related appeals or counterclaims. Any potential settlement is subject to the County's approval.

- B. Counsel acknowledges and agrees that any legal action initiated, undertaken, or continued by Counsel on the County's behalf shall be done so based solely on the County's reliance on Counsel's expertise, judgment, and recommendation. Accordingly, should attorney's fees, costs, interest, penalties, and/or damages of any kind be awarded or entered against the County in, or arising from, any legal action initiated, undertaken, or continued by Counsel, including appeals and counterclaims, then Counsel shall assume responsibility for such, and shall promptly indemnify, and remit payment to, the County to fully cover the amounts of any and all such attorney's fees, costs, interest, penalties, and/or damages of any kind, and otherwise make the County whole.
- C. Counsel shall be familiar with, and comply with, all laws and regulations applicable to the services contemplated herein.
- D. Counsel's key personnel assigned by to the Orange County engagement, as described above, shall not be substituted without the expressed permission of the County.
- E. The County considers these legal services to be personal in nature. Therefore, if one or more principals or key personnel terminate their association with a firm with whom a contract is executed, the County reserves the right to subsequently execute a contract with any such firm with whom such principals or key personnel may become associated. Furthermore, the County reserves the right to terminate a contract with any firm from whom a principal or key personnel becomes disassociated.

**SECTION 3** PROPOSAL SUBMISSION REQUIREMENTS AND DOCUMENTATION

#### STATEMENT OF NO-PROPOSAL

The Procurement Division is committed to continuously improve its processes and our goal is to receive maximum participation from the vendor community. If your firm chooses not to participate in responding to this solicitation please email Lautesha.Strange@ocfl.net, referencing the RFP number, and briefly explain why the decision was made to not participate.

#### **SEALED RESPONSE SUBMITTAL LABEL:**

All submittals, should use the hard-copy label below and place on front of their outermost sealed envelope/package.

DO NOT OPEN - SEALED RESPONSES - DO NOT OPEN RESERVED FOR PUBLIC BID OPENING						
Company :						
Contact Name:						
Contact Phone/ Email:						
Address:						
CONTACT: RFP NUMBER: TITLE: PROPOSAL DUE	Y20-117-LS					
	<b>DELIVER TO:</b> ORANGE COUNTY PROCUREMENT DIVISION INTERNAL OPERATIONS CENTRE II					

#### PROPOSAL FORMAT

The County reserves the right to award a contract pursuant to this RFP without further discussion with proposers. Therefore, it is important that each proposal is complete, adheres to the format and instructions contained herein, and is submitted in the most favorable manner possible.

#### Proposers must respond in the format delineated below:

- Submit one (1) original, eight (8) copies and one (1) electronic copy on USB drive. Electronic copy shall be in Microsoft Word or Adobe the most recent software version.
- All responses and copies are to be submitted on  $8 \frac{1}{2} \times 11$  inch paper, bound individually and tabbed as applicable.
- If your response contains any information deemed confidential, in accordance with Chapter 119 of the Florida Statutes, provide an additional USB drive with a redacted version of your response labeled REDACTED. Electronic copy shall be in Microsoft Word or Adobe the most recent software version.

#### SUBMITTAL REQUIREMENTS

The following information shall be submitted with your proposal. Failure to submit this information in its entirety will negatively impact the evaluation of your proposal.

NOTE: For any "joint" proposal, each law firm and/or individual attorney listed in the joint proposal shall be specifically identified and any information requested herein of Proposer shall be required of such law firms/attorneys.

#### TAB 1. QUALIFICATIONS OF STAFF

- A. Provide an organization chart that lists all staff to be assigned to provide the required services. The chart shall be accompanied by narrative indicating the role of each attorney and other key personnel who will be responsible for providing services or otherwise handling and monitoring the Contract.
- B. Provide the Name, Florida Bar number, and comprehensive resume of the proposed Lead Attorney(s) who will be responsible for the County's engagement. Each comprehensive resume shall specifically include a profile addressing the length of time the attorney has practiced law and their individual expertise relative to the Scope of Services.
- C. Provide comprehensive resumes for each other staff member proposed to engage with the County. Resumes shall detail experience, training and education in the required litigation services.
- D. Identify the proposed staff's experience working with governmental entities and list those projects. Provide a detailed statement of the experience and expertise of both the firm and the individual specified attorneys. Provide the length of time of service, service sites, divisions and nature of operations.
- E. Provide a summary listing of trial experience for the last three (3) years for each attorney proposed to handle Orange County cases. Summarize the issue tried (i.e. age discrimination, sexual discrimination etc.) and provide the verdict reached. Also include claims dismissed during Summary Judgment Hearings.

- F. Provide a listing of mediations attended in the last three (3) years and indicate if the mediation result was a settlement or an impasse.
- G. Disclose all past or pending disciplinary proceedings against the firm or any other attorney who will be assigned to the County's engagements. Include all actions filed by the Florida Bar or any other state bar organization. Include all such proceedings irrespective of whether they were dismissed or found to be without merit. Provide the outcome of each.

#### TAB 2. QUALIFICATIONS OF FIRM

- A. Submit a comprehensive overview of the firm to include the following:
  - 1) Provide a statement of capability, experience, and qualifications relative to the the Scope of Services. Specifically identify any experience in complex litigation related to labor, employment, class actions, mass torts, etc.
  - 2) Describe the general capabilities including total size and staffing, research capabilities, ability to procure expert witnesses and available financial resources to provide the services identified in the Scope of Services.
  - 3) Provide a statement describing the firm's present and projected caseload for each attorney proposed to provide services to the County; total number of employees employed by the firm divided by job type/classification, and ability to provide prompt, quality legal services.
- B. List at least five (5) references for which the Proposer has performed work similar in scope and magnitude. Include Lead Attorney assigned (Proposer's Firm), client name, contact name, address, email address, telephone number and beginning and end dates of each contract. Three (3) of the (5) five references must be governmental clients.
- C. Submit a list of all court cases filed within the last five (5) years related to labor and employment. For each case provide (1) the case style, (2) the date the court case was filed, (3) the nature of the resolution (if any), (4) the causes of action raised, (5) the plaintiff(s), and (6) the defendant(s).
- D. Provide a description of the nature and magnitude of any litigation or proceeding whereby, during the past five years, a court or any administrative agency has ruled against your firm in any matter related to the professional activities of the firm. Similar information should be provided for current or pending litigation.
- E. Provide an affirmative statement to the effect that, to your knowledge, the retention of your firm would not result in a conflict of interest with any party in the potential litigation. Alternatively, provide a statement to the effect that, to your knowledge, the retention of your firm would not result in a conflict of interest with any party in the potential litigation. Alternatively, should any potential conflict exist, specify the party with which there might be a conflict, the nature of the potential conflict, and the means proposed to resolve such conflict. List all governmental entities in Florida that you have a current contractual relationship with and briefly describe the nature of the relationship.

#### TAB 3. TECHNICAL APPROACH

- A. Provide a detailed description of the Proposer's approach to the project.
- B. Provide detail indicating how the Firm intends to manage the varying services and case load as requested under this contract and how soon the Firm, if selected, would be in a position to provide such services.
- C. Describe your Firm's long-term approach to manage cases through to their conclusion.
- D. Thoroughly explain your firm's accessibility and the areas of availability for meetings, general communications, coordination, and supervision. Describe the firm's local availability and degree of accessibility to the County. Describe the logistics of the proposer's accessibility to the County in terms of the geographic location of individuals with primary responsibility for the client relationship with the County, and the travel time and restrictions, if any, to be on site at the County.
- E. Provide a narrative detailing all potential causes of action, proposed parties to the litigation, recoverable damages if initiating an action on behalf of the County as identified in the Scope of Services, and any potential exposure of risk to the County such as counterclaims, any risk of prevailing party costs and fees (such as allowed by § 501.2105, Fla. Stat. or any other basis), etc.
- F. Confirm the Proposer's agreement to meet the minimum requirements of this Request for Proposals and the Scope of Services herein:

#### TAB 4. FEE SCHEDULE

A. Fees for this contract are specified below. Do not provide alternate fee structures. Provide a statement affirming your firm will comply to the following fee schedule and approved reimbursements for costs associated with the scope of services specified herein.

Senior Partner	\$210.00 per hour
Partner/Shareholder	\$185.00 per hour
Associate	\$155.00 per hour
Paralegal	\$ 65.00 per hour
Clerical	\$ 0.00 per hour

- B. Completion of Position Statements in response to EEOC complaints shall be paid at a flat rate of \$1200 per position statement.
- C. Reimbursement for Costs

Unless the County and the successful proposer(s) agree otherwise, the County will reimburse the firm for the expenses incurred by it for copying (\$.15 per page), postage, overnight delivery, long distance telephone calls (exclusive of long distance telephone calls incurred between cities in which the firm has offices), travel (exclusive of travel expenses incurred between cities in which

the firm has offices), lodging, meals (all travel, lodging and meals shall be at rates allowed to public employees under state law), court reporter fees, transcripts, court filing fees and process service charges, all without mark-up or multiplier. There will be no reimbursement for any other expenses not identified in the preceding sentence without the express written authorization of the County. All invoices submitted for such reimbursements shall contain complete and detailed information supported by appropriate receipts as to the item or charge sought to be reimbursed.

D. Provide a listing of ancillary services such as news letters and seminars that your firm offers and indicate if there is a charge for clients to receive these services.

#### TAB 5. ORANGE COUNTY COMPLIANCE DOCUMENTATION

- A. **Proposal Cover Page** shall be completed and submitted with your proposal.
- B. **Current W9** shall be completed and submitted with your proposal.
- C. Acknowledged Addenda(s) OR Acknowledgement of Addenda Form if applicable, shall be completed and submitted with your proposal.
- D. **Authorized Signatories/Negotiators Form** shall be completed and submitted with your proposal.
- E. **Drug-Free Workplace Form** shall be completed and submitted with your proposal.
- F. **Conflict/Non-Conflict of Interest Form** shall be completed and submitted with your proposal.
- G. **E-Verification Certification** shall be completed and submitted with your proposal.
- H. **Relationship Disclosure Form** The purpose of this form is to document any relationships between a bidder, proposer or responder to an Orange County solicitation and the Mayor or any other member of the Orange County Board of County Commissioners. This form shall be completed and submitted with your proposal. The Proposer shall not be awarded a contract unless this form has been completed and submitted.
- I. **Orange County Specific Project Expenditure Report** -The purpose of this form is to document any expenses incurred by a lobbyist for the purposes described in Section 2-351, Orange County Code. This form shall be completed and submitted with any bid, proposal or other response to an Orange County solicitation. The Proposer shall not be awarded a contract unless this form has been completed and submitted.
- J. **Agent Authorization Form** (if Applicable) shall be completed and submitted with your proposal OR marked "Not Applicable."

- K. **Leased Employee Affidavit** (if Applicable) shall be completed and submitted with your proposal OR marked "Not Applicable."
- L. **Information for determining Joint Venture Eligibility** (if Applicable) shall be completed and submitted with your proposal OR marked "Not Applicable."

#### TAB 6. LOCATION FORM

The Location Form determining proximity to the project site shall be completed and submitted with your proposal in order to receive credit.

#### TAB 7. BUSINESS DEVELOPMENT DOCUMENTATION

- A. **Equal Opportunity Workforce Schedule** shall be completed and submitted with your proposal in order to receive credit.
- B. **Schedule of Subcontracting M/WBE Participation Form** shall be completed and submitted with your proposal in order to receive credit.
- C. **Schedule of Subcontracting SDV Participation Form** shall be completed and submitted with your proposal in order to receive credit.
- D. **Displaced Worker Proposed Hiring Information** shall be completed and submitted with your proposal in order to receive credit.
- E. **Letter of Intent (Verification of M/WBE Utilization)** shall be completed and submitted with your proposal in order to receive credit.
- F. Letter of Intent (Verification of Service Disabled Veteran Utilization) shall be completed and submitted with your proposal in order to receive credit.

#### MINORITY/WOMEN OWNED BUSINESS ENTERPRISE:

- A. Proposers must address how they intend to comply with the Orange County M/WBE Ordinance, No. 94-02 and amended by Ordinance No. 2009-21. The goal of certified minority/women business enterprise is 24% of the contract value for this project. The Ordinance also addresses minority/women group employment levels setting goals to encourage each Proposer to maintain 24% minority and women employee workforce levels in specific categories.
- B. M/WBE firms must be Orange County certified at time of submittal of the Proposal and must be certified in the area(s) for which they will be used. If a firm claims to be certified, but is not listed on the County's website, ocfl.net, the Proposer should obtain a copy of their Orange County certificate and/or contact the Business Development Division at 407-836-7317 for verification of certification. Only firms having established offices in the Orlando MSA (Orange, Lake, Seminole and Osceola Counties) are eligible for Orange County certification.

- C. Effective August 1, 2003, the County has implemented a graduation program whereby M/WBE firms designated as graduates can participate in the M/WBE program only on specified projects. A prime Contractor may only use a graduate M/WBE to satisfy M/WBE participation in the following:
  - o For Professional Services in which estimated the overall contractual fees to be awarded to the prime in excess of \$500,000.
  - Vertical construction projects in which the total prime contractor's estimate in excess of \$10,000,000.
  - O Horizontal construction projects in which the total prime contractor's estimate in excess of \$7,000,000.
  - Other construction projects in which the total estimate is in excess \$7,000,000.

It is the proposing firm's responsibility to insure that graduate M/WBE's are not listed in proposals to meet M/WBE participation requirements on projects in which they are not eligible to participate.

- D. The County has established a credit program whereby Proposers are awarded credits to be applied toward meeting the M/WBE goals on certain County projects. Emphasis will be placed on credits for non-County utilization and first-time M/WBE utilization. Proposers are encouraged to contact the Business Development Division in advance of submittal of proposal for information on acquiring and applying credits.
- E. Proposers must submit signed Letter of Intent with their Proposal for all current Orange County certified M/WBE subcontractors identified on the **SCHEDULE OF SUBCONTRACTING M/WBE PARTICIPATION FORM**. These Letters of Intent must indicate the scope of work to be performed by every M/WBE plus the percentage of the overall contract value for all years of the contract to be contracted to the listed subcontractor.
- F. The awarded prime Contractor's responsibilities and requirements are listed below and shall be included in the sub-agreement:
  - 1. Whereas the prime contractor is being paid in accordance with the Local Government Prompt Payment Act, contractor shall incorporate a 72-hour prompt payment assurance provision and payment schedule in all sub-contracts between the prime and sub-contractors.

<u>Note:</u> The County reserves the right to verify that all sub-contractors are being paid within 72 hours of the County's remittance to the prime contractor.

2. File copies of all executed subcontractor agreement/contracts between the prime and all M/WBE subcontractors on the project to Orange County Business Development Division one-time for the duration of the contract.

- 3. The awarded prime Contractor shall furnish written documentation evidencing actual dollars paid to each subcontractor utilized by the prime Contractor on the project. This will include, but not limited to: copies of cancelled checks, approved invoices, and signed affidavits certifying the accuracy of payments so that the County may determine actual participation achieved by the prime Contractor prior to the issuance of final payment.
- 4. The sub-contract agreement shall include the percentage and/or the dollar amount of the contract value to be sub-contracted.
- 5. The prime Contractor shall submit an updated quarterly MWBE utilization report and the "Employment Data, Schedule of Minorities and Women" report for all professional service contracts. The required reports are to be submitted to the Business Development Division no later than the fifth day after end of reporting period.
- 6. The awarded prime Contractor shall not substitute, replace or terminate any M/WBE firm without prior written authorization of the Business Development Division, nor shall the prime reduce the scope of work or monetary value of a subcontractor without written authorization of the Business Development Division.
- 7. Upon execution of any renewal or extension to this contract, the Prime Contactor shall execute renewals with all approved specified sub-contractors for the full duration of the contract.
- 8. The prime Contractor shall expeditiously advise all M/WBE's and the Business Development Division of all change orders, contract modifications, additions and deletions to any and all contracts issued to the M/WBE firm on their team.

Execution of the contract between Orange County and the Proposer shall be contingent upon the filing of executed contracts between the Proposer and the M/WBE subs listed on the SCHEDULE OF SUBCONTRACTING - M/WBE PARTICIPATION FORM with the Business Development Division.

Proposers are expressly prohibited from substituting subcontractors projected to perform five percent (5%) or more of the overall work as stated in the written Proposal. Such substitution, for any reason, after opening of the Proposal, and prior to award by the County, shall result in disqualification of the Proposal from further consideration for award, except in extraordinary circumstances. Examples of such circumstances are the subcontractors' firm going out of business; death of the owner of the firm; or the inability of the sub-Contractor to perform the work specified. Should such an occurrence arise, it must be substantiated, and the substitution approved, by the County prior to contact execution.

Requests for substitution of subcontractors who are <u>cumulatively</u> scheduled to perform less than five percent (5%) of the over-all scope of services <u>may</u> be considered <u>only</u> prior to final scoring of Proposals by the Procurement Committee.

Such requests for substitution must be in writing accompanied by a written withdrawal from the originally listed subcontractor. Failure to comply with these requirements shall result in disqualification of the Proposal from further consideration for award. The Procurement Committee shall be the sole determinant regarding acceptance/rejection of requested substitutions.

The proposer understands that this RFP does not constitute an agreement or contract with the Proposers.

Any Proposers who submits a Proposal to the County with any information that is determined by the County, in its sole opinion, to be substantially inaccurate, misleading, exaggerated, or incorrect may be disqualified from consideration.

#### BONUS POINTS FOR HIRING OF DISLOCATED WORKERS

Proposers may be awarded a maximum of five (5) bonus points for a commitment to hire dislocated workers residing in Orange County, Florida as full-time employees **for the duration of the contract**. One point will be awarded for each new full-time hire up to and including a maximum of five (5) points.

To be eligible for bonus points, Proposers must complete Form WR – Section I (attached) listing the number of dislocated workers to be hired full-time and submit with the Proposal. Bonus points shall only be awarded once for any one individual hired. Individuals hired may be employed in any position within the firm but must be hired on a full-time basis.

Within five (5) days after the contract award, the Proposer shall contact the Business Development Division Liaison at (407) 836-7317 to assist with meeting this requirement.

# The failure of the CONSULTANT to comply with these hiring commitments after contract award shall be grounds for termination of the contract for default.

During performance of the contract, the Consultant will take appropriate steps to ensure that individuals hired under this program are retained. However, if it becomes necessary to replace an employee, the Consultant shall contact the Business Development Division (BDD) Liaison. At its discretion, the County may periodically request submission of certified payrolls to confirm the employment status of program participants.

## BONUS POINTS FOR UTILIZING REGISTERED SERVICE-DISABLED VETERAN FIRMS

Additional point consideration will be available for proposers who utilize registered Service-Disabled Veteran (SDV) business enterprises and will receive the following point allocation:

A. Registered SDV business enterprise proposers competing as a prime contractor shall receive five (5) points;

- B. Registered SDV proposers with registered SDV business enterprise sub-Contractors on their team shall receive two points for each sub-Contractor up to a maximum of ten (10) points;
- C. Proposers with registered SDV business enterprise sub-Contractors on their team shall receive two points for each registered SDV sub-Contractor up to a maximum of ten (10) points.
- D. All SDV firms must be Orange County registered at the time of submittal of the proposal and must be registered in the area(s) for which they will be used.
- E. If a firm claims to be registered, but is not listed on the County's website, ocfl.net, the Proposer should obtain a copy of their Orange County registration and/or contact the Business Development Division at 407-836-7317 for verification of registration. Only firms having established offices in the Orlando MSA (Orange, Lake, Seminole and Osceola counties) are eligible for Orange County registration.
- F. Proposers shall submit signed Letters of Intent with their proposal. Proposers for all current Orange County registered subcontractors identified on the **SCHEDULE OF SUBCONTRACTING SDV PARTICIPATION FORM**. These letters of Intent must indicate the scope of work to be performed by every registered SDV plus the percentage of the contract value to be contracted to the listed subcontractor.
- G. The Contractor's responsibilities and requirements are itemized below:
  - 1. Whereas the prime contractor is being paid in accordance with the Local Government Prompt Payment Act, contractor shall incorporate a 72-hour prompt payment assurance provision and payment schedule in all contracts between the prime and sub-Contractors.
    - <u>Note:</u> The County reserves the right to verify that all sub-contractors are being paid within 72 hours of the County's remittance to the prime contractor.
  - 2. File copies of all executed subcontractor agreement/contracts between the prime and all SDV subcontractors on the project to Orange County Business Development Division.
  - 3. The Contractor shall furnish written documentation evidencing actual dollars paid to each subcontractor utilized by the prime Contractor on the project. This will include, but not limited to: copies of cancelled checks, approved invoices, and signed affidavits certifying the accuracy of payments so that the County may determine actual participation achieved by the prime Contractor prior to the issuance of final payment.
  - 4. The sub-contract agreement shall include the percentage and/or the dollar amount of the contract value to be sub-contracted.

- 5. The Contractor shall submit an updated quarterly SDV utilization report and the "Employment Data, Schedule of Minorities and Women" report for all professional service contracts. The required reports are to be submitted to the Business Development Division no later than the fifth day after end of reporting period.
- 6. The Contractor shall not substitute, replace or terminate any SDV firm without prior written authorization of the Business Development Division, nor shall the Contractor reduce the scope of work or monetary value of a subcontractor without written authorization of the Business Development Division.
- 7. Upon execution of any renewal or extension to this contract, the Prime Contactor shall execute renewals with all approved specified sub-contractors for the full duration of the contract.
- 8. The Contractor shall expeditiously advise all SDV's and the Business Development Division of all change orders, contract modifications, additions and deletions to any and all contracts issued to the SDV firm(s) on their team.

Execution of the contract between Orange County and the Proposer shall be contingent upon the filing of executed contracts between the Proposer and the SDV subs listed on the SCHEDULE OF SUBCONTRACTING - SDV PARTICIPATION FORM with the Business Development Division.

Proposers are expressly prohibited from substituting subcontractors projected to perform five percent (5%) or more of the overall work as stated in the written Proposal. Such substitution, for any reason, after opening of the Proposal, and prior to award by the County, shall result in disqualification of the Proposal from further consideration for award, except in extraordinary circumstances. Examples of such circumstances are the subcontractors' firm going out of business; death of the owner of the firm; or the inability of the sub-Contractor to perform the work specified. Should such an occurrence arise, it must be substantiated, and the subsubstitution approved, by the County prior to contact execution.

Requests for substitution of subcontractors who are <u>cumulatively</u> scheduled to perform less than five percent (5%) of the over-all scope of services <u>may</u> be considered <u>only</u> prior to final scoring of Proposals by the Procurement Committee. Such requests for substitution must be in writing accompanied by a written withdrawal from the originally listed subcontractor. Failure to comply with these requirements shall result in disqualification of the Proposal from further consideration for award. The Procurement Committee shall be the sole determinant regarding acceptance/rejection of requested substitutions.

The proposer understands that this RFP does not constitute an agreement or contract with the Proposers.

Any Proposers who submits a Proposal to the County with any information that is determined by the County, in its sole opinion, to be substantially inaccurate, misleading, exaggerated, or incorrect may be disqualified from consideration.

When considering two (2) or more proposals, or replies for the procurement of goods or services, where at least one is from a registered SDV business enterprise but which are otherwise equal with respect to all relevant considerations, including price, quality, and service, the Procurement Division Manager shall award such procurement or contract to the registered SDV business enterprise.

If a registered SDV, entitled to the vendor preference and one (1) or more other M/WBE businesses also entitled to this preference, or another vendor preference provided by the Orange County Code, submits bids, proposals, or replies for the procurement of goods or services which are otherwise equal with respect to all relevant considerations, including price, quality and service, then the Procurement Division Manager will award the procurement or contract to the business having the smallest net worth.

The Proposer shall contact the Business Development Division Liaison, at 407-836-8363 for any questions and/or concerns as it relates to Registered Service-Disabled Veterans.

## SECTION 4 SELECTION CRITERIA

## **SELECTION CRITERIA**

<u>CRITERIA</u>	<b>WEIGHT</b>
Qualifications of Staff	30
Qualifications of Firm	30
Technical Approach	20
M/WBE Utilization	10
Location	10
TOTAL	100
Displaced Workers Hires	5 Bonus Points
Registered SDV SubContractor Hires	10 Bonus Points

SECTION 5 ATTACHMENTS

PROPOSAL COVER PAGE				
Company Name:				
NOTE: COMPANY NAME MUST MATCH LEGAL NAME ASSIGNED TO TIN NUMBER. CURRENT W9 MUST BE SUBMITTED WITH PROPOSAL.				
TIN#:	D-U-N-S®#			
(Street No. or P.O. Box Number)	(Street Name)	(City)		
(County) (St	tate)	(Zip Code)		
Contact Person:				
Phone Number:	Fax Number:			
Email Address:				
]	EMERGENCY CONTACT			
Emergency Contact Person:				
Telephone Number:	Cell Phone Number	::		
Residence Telephone Number:	Email: _			

#### **ACKNOWLEDGEMENT OF ADDENDA**

The Proposer shall acknowledge receipt of any addenda issued to this solicitation by completing the blocks below or by completion of the applicable information on the addendum and returning it not later than the date and time for receipt of the proposal. Failure to acknowledge an addendum that has a material impact on this solicitation may negatively impact the responsiveness of your proposal. Material impacts include but are not limited to changes to specifications, scope of services, delivery time, performance period, quantities, bonds, letters of credit, insurance, or qualifications.

Addendum No	_, Date	Addendum No	, Date
Addendum No	, Date	Addendum No	, Date
Addendum No	_, Date	Addendum No	, Date
Addendum No	Date	Addendum No	Date

## **AUTHORIZED SIGNATORIES/NEGOTIATORS**

The Proposer represents that the following **principals** are authorized to sign proposals, negotiate and/or sign contracts and related documents to which the proposer will be duly bound. <u>Principal</u> is defined as an employee, officer or other technical or professional in a position capable of substantially influencing the development or outcome of an activity required to perform the covered transaction.

Name	Title	Telephone Number/Email
(0)		(D)
(Signature)		(Date)
(Title)		
(Name of Business)		
The Proposer shall complete and	cubmit the following infor	mation with the proposal:
The Troposer shall complete and	submit the following infor	mation with the proposar.
Type of Organization		
Sole Proprietorship	Partnership	Non-Profit
Joint Venture*	Corporation	
(a)		
(b) State of Incorporation:		
Principal Place of Business (Flor	rida Statute Chapter 607): _	
		City/County/State
THE PRINCIPAL PLACI	E OF BUSINESS SHA	LL BE THE ADDRESS
THE PROPOSER'S PRIN		
FLORIDA DIVISION OF	CORPORATIONS.	
Federal I D number is:		

<sup>\*</sup> Joint venture firms must complete and submit with their Proposal Response the form titled "Information for Determining Joint Venture Eligibility", and a copy of the formal written and executed Joint Venture agreement between all joint venture parties. This joint venture agreement must be executed and indicate the parties' respective roles, responsibilities and levels of participation for the project. If proposing as a Joint Venture, the Joint Venture shall obtain and maintain all contractually required insurance in the name of the Joint Venture as required by the Contract. Individual insurance in the name of the parties to the Joint venture will not be accepted. Failure to timely submit the required form along with the formal written and executed Joint Venture agreement may result in disqualification of your Proposal Response.

## DRUG-FREE WORKPLACE FORM

The	undersigned Proposer, in accordance with Florida Statute 287.087 hereby certifies that does:
	Name of Business
1.	Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2.	Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3.	Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in Paragraph 1.
4.	In the statement specified in Paragraph 1, notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Florida Statute 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5.	Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6.	Make a good faith effort to continue to maintain a drug-free workplace through implementation of Paragraphs 1 thru 5.
	ne person authorized to sign this statement, I certify that this firm complies fully with above rements.
	Proposer's Signature
	 Date

## CONFLICT/NON-CONFLICT OF INTEREST STATEMENT

CHECK (	<u>ONE</u>
[]	To the best of our knowledge, the undersigned proposer has no potential conflict of interest due to any other clients, contracts, or property interest for this project.
	OR
[ ] may be a p this projec	The undersigned proposer, by attachment to this form, submits information which potential conflict of interest due to other clients, contracts, or property interest for t.
	LITIGATION STATEMENT
CHECK (	<u>ONE</u>
	The undersigned proposer has had no litigation and/or judgments entered against ocal, state or federal entity and has had no litigation and/or judgments entered ch entities during the past ten (10) years.
by or againten (10) ye	The undersigned proposer, <b>BY ATTACHMENT TO THIS FORM</b> , submits a summary and disposition of individual cases of litigation and/or judgments entered ast any local, state or federal entity, by any state or federal court, during the past ears.
	COMPANY NAME
	AUTHORIZED SIGNATURE
	NAME (PRINT OR TYPE)

Failure to check the appropriate blocks above may result in disqualification of your bid. Likewise, failure to provide documentation of a possible conflict of interest, or a summary of past litigation and/or judgments, may result in disqualification of your bid.

TITLE

## **E VERIFICATION CERTIFICATION**

Contract No. Y20-117-LS , Provision of Counsel Services for Labor Management Litigation

I hereby certify that I will utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing the use of the system to confirm the employment eligibility of the individuals classified below. In accordance with s. 837.06, Florida Statutes, I understand and acknowledge that whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duties shall be guilty of a misdemeanor in the second degree, punishable as provided in s. 775.082 or s. 775.083, Florida statutes.

All persons, including subcontractors and their workforce, who will perform work under **Contract No.** Y20-117-LS, Provision of Counsel Services for Labor Management Litigation within the state of Florida.

NAME OF CONTRACTOR:	
ADDRESS OF CONTRACTOR:	 
<del></del>	
AUTHORIZED SIGNATURE:	
TITLE:	
DATE:	

# RELATIONSHIP DISCLOSURE FORM FOR USE WITH PROCUREMENT ITEMS, EXCEPT THOSE WHERE THE COUNTY IS THE PRINCIPAL OR PRIMARY PROPOSER

For procurement items that will come before the Board of County Commissioners for final approval, this form shall be completed by the Proposer and shall be submitted to the Procurement Division by the Proposer.

In the event any information provided on this form should change, the Proposer must file an amended form on or before the date the item is considered by the appropriate board or body.

## Part I

INFORMATION ON PROPOSER:		
Legal Name of Proposer:		
Business Address (Street/P.O. Box, City and Zip Code):		
Business Phone: ( )		
Facsimile: ( )		
INFORMATION ON PROPOSER'S AUTHORIZED AGENT, IF APPLICABLE: (Agent Authorization Form also required to be attached)		
Name of Proposer's Authorized Agent:		
Business Address (Street/P.O. Box, City and Zip Code):		
Business Phone: ( )		
Facsimile: ( )		

Part II	
IS THE PROPO	SER A RELATIVE OF THE MAYOR OR ANY MEMBER OF THE BCC?
YES	_NO
IS THE MAYO	R OR ANY MEMBER OF THE BCC THE PROPOSER'S EMPLOYEE?
YES	_NO
THE OUTCOM	OSER OR ANY PERSON WITH A DIRECT BENEFICIAL INTEREST IN TE OF THIS MATTER A BUSINESS ASSOCIATE OF THE MAYOR OR R OF THE BCC?
YES	_NO
If you responded the relationship.	d "YES" to any of the above questions, please state with whom and explain
	<del></del>

(Use additional sheets of paper if necessary)

## Part III

## ORIGINAL SIGNATURE AND NOTARIZATION REQUIRED

I hereby certify that information provided in this relationship disclosure form is true and correct based on my knowledge and belief. If any of this information changes, I further acknowledge and agree to amend this relationship disclosure form prior to any meeting at which the above-referenced project is scheduled to be heard. In accordance with s. 837.06, Florida Statutes, I understand and acknowledge that whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor in the second degree, punishable as provided in s. 775.082 or s. 775.083, Florida Statutes.

Signature of Proposer	Date
Printed Name and Title of Person complet	ing this form:
STATE OF	:
COUNTY OF	_: _:
I certify that the foregoing instrum	nent was acknowledged before me this
day of . 20 by	He/she is personally
known to me or has produced	as identification and did/did not
1	
witness my hand and official seal the day of, in the y	in the county and state stated above on
Witness my hand and official seal	in the county and state stated above on year
Witness my hand and official seal the day of, in the y	in the county and state stated above on year  Signature of Notary Public
Witness my hand and official seal	in the county and state stated above on year

provided herein.

# FREQUENTLY ASKED QUESTIONS (FAQ) ABOUT THE RELATIONSHIP DISCLOSURE FORM

*Updated* 6-28-11

## WHAT IS THE RELATIONSHIP DISCLOSURE FORM?

The Relationship Disclosure Form (form OC CE 2D and form OC CE 2P) is a form created pursuant to the County's Local Code of Ethics, codified at Article XIII of Chapter 2 of the Orange County Code, to ensure that all development-related items and procurement items presented to or filed with the County include information as to the relationship, if any, between the applicant and the County Mayor or any member of the Board of County Commissioners (BCC). The form will be a part of the backup information for the applicant's item.

## WHY ARE THERE TWO RELATIONSHIP DISCLOSURE FORMS?

Form OC CE 2D is used only for development-related items, and form OC CE 2P is used only for procurement-related items. The applicant needs to complete and file the form that is applicable to his/her case.

## WHO NEEDS TO FILE THE RELATIONSHIP DISCLOSURE FORM?

Form OC CE 2D should be completed and filed by the owner of record, contract purchaser, or authorized agent. Form OC CE 2P should be completed and filed by the proposer, offeror, quoter, or respondent, and, if applicable, their authorized agent. In all cases, the person completing the form must sign the form and warrant that the information provided on the form is true and correct.

## WHAT INFORMATION NEEDS TO BE DISCLOSED ON THE RELATIONSHIP DISCLOSURE FORM?

The relationship disclosure form needs to disclose pertinent background information about the applicant and the relationship, if any, between, on the one hand, the applicant and, if applicable, any person involved with the item, and on the other hand, the Mayor or any member of the BCC.

In particular, the applicant needs to disclose whether any of the following relationships exist: (1) the applicant is a business associate of the Mayor or any member of the BCC; (2) any person involved with the approval of the item has a beneficial interest in the outcome of the matter *and* is a business associate of the Mayor or any member of the BCC; (3) the applicant is a relative of the Mayor or any member of the BCC is an employee of the applicant. (See Section 2-454, Orange County Code.)

## HOW ARE THE KEY RELEVANT TERMS DEFINED?

Applicant means, for purposes of a development-related project, the owner, and, if applicable, the contract purchaser or owner's authorized agent. Applicant means, for purposes of a procurement item, the proposer, offeror, quoter, respondent, and, if applicable, the authorized agent of the proposer, offeror, quoter, or respondent.

Business associate means any person or entity engaged in or carrying on a business enterprise with a public officer, public employee, or candidate as a partner, joint venture, corporate shareholder where the shares of such corporation are not listed on any national or regional stock exchange, or co-owner of property. In addition, the term includes any person or entity engaged in or carrying on a business enterprise, or otherwise engaging in common investment, with a public officer, public employee, or candidate as a partner, member, shareholder, owner, co-owner, joint venture partner, or other investor, whether directly or indirectly, whether

through a Business Entity or through interlocking Parent Entities, Subsidiary Entities, or other business or investment scheme, structure, or venture of any nature. (See Section 112.312(4), Florida Statutes, and Section 2-452(b), Orange County Code.)

*Employee* means any person who receives remuneration from an employer for the performance of any work or service while engaged in any employment under any appointment or contract for hire or apprenticeship, express or implied, oral or written, whether lawfully or unlawfully employed, and includes, but is not limited to, aliens and minors. (See Section 440.02(15), Florida Statutes.)

Relative means an individual who is related to a public officer or employee as father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half-brother, half-sister, grandparent, great grandparent, grandchild, great grandchild, step grandparent, step great grandparent, step grandchild, step great grandchild, person who is engaged to be married to the public officer or employee or who otherwise holds himself or herself out as or is generally known as the person whom the public officer or employee intends to marry or with whom the public officer or employee intends to form a household, or any other natural person having the same legal residence as the public officer or employee. (See Section 112.312(21), Florida Statutes.)

## DOES THE RELATIONSHIP DISCLOSURE FORM NEED TO BE UPDATED IF INFORMATION CHANGES?

Yes. It remains a continuing obligation of the applicant to update this form whenever any of the information provided on the initial form changes.

## WHERE DO THE RELATIONSHIP DISCLOSURE FORM AND ANY SUBSEQUENT UPDATES NEED TO BE FILED?

For a development-related item, the Relationship Disclosure Form and any update need to be filed with the County Department or County Division where the applicant filed the application. For a procurement item, the Relationship Disclosure Form and any update need to be filed with the Procurement Division.

## WHEN DO THE RELATIONSHIP DISCLOSURE FORM AND ANY UPDATES NEED TO BE FILED?

In most cases, the initial form needs to be filed when the applicant files the initial development-related project application or initial procurement-related forms. However, with respect to a procurement item, a response to a bid will not be deemed unresponsive if this form is not included in the initial packet submitted to the Procurement Division.

If changes are made after the initial filing, the final, cumulative Relationship Disclosure Form needs to be filed with the appropriate County Department or County Division processing the application not less than seven (7) days prior to the scheduled BCC agenda date so that it may be incorporated into the BCC agenda packet. When the

matter is a discussion agenda item or is the subject of a public hearing, and an update has not been made at least 7 days prior to BCC meeting date or is not included in the BCC agenda packet, the applicant is obligated to verbally present such update to the BCC when the agenda item is heard or the public hearing is held. When the matter is a consent agenda item and an update has not been made at least 7 days prior to the BCC meeting or the update is not included in the BCC agenda packet, the item will be pulled from the consent agenda to be considered at a future meeting.

## WHO WILL REVIEW THE INFORMATION DISCLOSED ON THE RELATIONSHIP DISCLOSURE FORM AND ANY UPDATES?

The information disclosed on this form and any updates will be a public record as defined by Chapter 119, Florida Statutes, and may therefore be inspected by any interested person. Also, the information will be made available to the Mayor and the BCC members. This form and any updates will accompany the information for the applicant's project or item.

However, for development-related items, if an applicant discloses the existence of one or more of the relationships described above and the matter would normally receive final consideration by the Concurrency Review Committee or the Development Review Committee, the matter will be directed to the BCC for final consideration and action following committee review.

#### **CONCLUSION:**

We hope you find this FAQ useful to your understanding of the Relationship Disclosure Form. Please be informed that if the event of a conflict or inconsistency between this FAQ and the requirements of the applicable ordinance or law governing relationship disclosures, the ordinance or law controls.

Also, please be informed that the County Attorney's Office is not permitted to render legal advice to an applicant or any other outside party. Accordingly, if the applicant or an outside party has any questions after reading this FAQ, he/she is encouraged to contact his/her own legal counsel.

## ORANGE COUNTY SPECIFIC PROJECT EXPENDITURE REPORT

This lobbying expenditure form shall be completed in full and filed with all application submittals. This form shall remain cumulative and shall be filed with the department processing your application. Forms signed by a principal's authorized agent shall include an executed Agent Authorization Form.

		is the initial Form: is a Subsequent Form:
<b>Part</b>	<u>t I</u>	-
	ase complete all of the following: ne and Address of Principal (legal name of entity or owner per C	Orange County tax rolls):
Name	ne and Address of Principal's Authorized Agent, if applicable:	
or bu	t the name and address of all lobbyists, Contractors, cobusiness entities who will assist with obtaining approvy be used as necessary.)	ntractors, subcontractors, individuals al for this project. (Additional forms
1.	Name and address of individual or business entity: Are they registered Lobbyist? Yes or No	
2.	Name and address of individual or business entity: Are they registered Lobbyist? Yes or No	
3.	Name and address of individual or business entity:Are they registered Lobbyist? Yes or No	
4.	Name and address of individual or business entity:Are they registered Lobbyist? Yes or No	
5.	Name and address of individual or business entity:Are they registered Lobbyist? Yes or No	
6.	Name and address of individual or business entity:Are they registered Lobbyist? Yes or No	
7.	Name and address of individual or business entity:Are they registered Lobbyist? Yes or No	
8.	Name and address of individual or business entity: Are they registered Lobbyist? Yes or No	

## Part II

## **Expenditures:**

For this report, an "expenditure" means money or anything of value given by the principal and/or his/her lobbyist for the purpose of lobbying, as defined in section 2-351, Orange County Code. This may include public relations expenditures including, but not limited to, petitions, fliers, purchase of media time, cost of print and distribution of publications. However, the term "expenditure" **does not** include:

- Contributions or expenditures reported pursuant to chapter 106, Florida Statutes;
- Federal election law, campaign-related personal services provided without compensation by individuals volunteering their time;
- Any other contribution or expenditure made by or to a political party;
- Any other contribution or expenditure made by an organization that is exempt from taxation under 26 U.S.C. s. 527 or s. 501(c)(4), in accordance with s.112.3215, Florida Statutes; and/or
- Professional fees paid to registered lobbyists associated with the project or item.

The following is a complete list of all lobbying expenditures and activities (including those of lobbyists, contractors, Contractors, etc.) incurred by the principal or his/her authorized agent and expended in connection with the above-referenced project or issue. You need not include de minimus costs (under \$50) for producing or reproducing graphics, aerial photographs, photocopies, surveys, studies or other documents related to this project.

Date of Expenditure	Name of Party Incurring Expenditure	Description of Activity	Amount Paid
		TOTAL EXPENDED THIS REPORT	\$

## Part III

## Original signature and notarization required

I hereby certify that information provided in this specific project expenditure report is true and correct based on my knowledge and belief. I acknowledge and agree to comply with the requirement of section 2-354, of the Orange County code, to amend this specific project expenditure report for any additional expenditure(s) incurred relating to this project prior to the scheduled Board of County Commissioner meeting. I further acknowledge and agree that failure to comply with these requirements to file the specific expenditure report and all associated amendments may result in the delay of approval by the Board of County Commissioners for my project or item, any associated costs for which I shall be held responsible. In accordance with s. 837.06, Florida Statutes, I understand and acknowledge that whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor in the second degree, punishable as provided in s. 775.082 or s. 775.083, Florida Statutes.

Date	Signature of △ Principal or △ Principal's Authorized Agent (check appropriate box)
Printed Name and Title of Person com	apleting this form:
STATE OF COUNTY OF	: : :
I certify that the foregoing ins	strument was acknowledged before me this
day of, 20 t known to me or has produced take an oath.	by He/she is personally as identification and did/did not
Witness my hand and official the, in	seal in the county and state stated above on the year
(Notary Seal)	Signature of Notary Public  Notary Public for the State of  My Commission Expires:
Staff signature and date of receipt of f	orm
Staff reviews as to form and does not	attest to the accuracy or veracity of the information

provided herein.

## FREQUENTLY ASKED QUESTIONS (FAQ) **ABOUT THE**

## SPECIFIC PROJECT EXPENDITURE REPORT

*Updated 3-1-11* 

## WHAT IS A SPECIFIC PROJECT EXPENDITURE REPORT (SPR)?

A Specific Project Expenditure Report (SPR) is a report required under Section 2-354(b) of the Orange County Lobbying Ordinance, codified at Article X of Chapter 2 of the Orange County Code, reflecting all lobbying expenditures incurred by a principal and their authorized agent(s) and the principal's lobbyist(s), contractor(s), subcontractor(s), and Contractor(s), if applicable, for certain projects or issues that will ultimately be decided by the Board of County Commissioners (BCC).

Matters specifically exempt from the SPR requirement are ministerial items, resolutions, agreements in settlement of litigation matters in which the County is a party, ordinances initiated by County staff, and some procurement items, as more fully described in 2.20 of the Administrative Regulations.

Professional fees paid by the principal to his/her lobbyist for the purpose of lobbying need not be disclosed on this form. (See Section 2-354(b), Orange County Code.)

## WHO NEEDS TO FILE THE SPR?

The principal or his/her authorized agent needs to complete and sign the SPR and warrant that the information provided on the SPR is true and correct.

A principal that is a governmental entity does not need to file an SPR.

## HOW ARE THE KEY RELEVANT TERMS DEFINED?

Expenditure means "a payment, distribution, loan, advance, reimbursement, deposit, or anything of value made by a lobbyist or principal for the purpose of lobbying. This may include public relations expenditures (including but not limited to petitions, flyers, purchase of media time, cost of print and distribution of publications) but does not include contributions or expenditures reported pursuant to Chapter 106, Florida Statutes, or federal election law, campaign-related personal services provided without compensation by individuals volunteering their time, any other contribution or expenditure made by or to a political party, or any other contribution or expenditure made by an organization that is exempt from taxation under 26 U.S.C. s. 527 or s. 501(c)(4)." (See Section 112.3215, Florida Statutes.) Professional fees paid by the principal to his/her lobbyist for the purpose of lobbying are not deemed to be "expenditures." (See Section 2-354, Orange County Code.)

Lobbying means seeking "to encourage the approval, disapproval, adoption, repeal, rescission, passage, defeat or modification of any ordinance, resolution, agreement, development permit, other type of permit, franchise, vendor, Contractor, contractor, recommendation, decision or other foreseeable action of the [BCC]," and "include[s] all communications, regardless of whether initiated by the lobbyist or by the person being lobbied, and regardless of whether oral, written or electronic." (See Section 2-351, Orange County Code.) Furthermore, *lobbving* means communicating "directly with the County Mayor, with any other member of the [BCC], or with any member of a procurement committee." (See Section 2-351, Orange County Code.) Lobbying also

means communicating "indirectly with the County Mayor or any other member of the [BCC]" by communicating with any staff member of the Mayor or any member of the BCC, the county administrator, any deputy or assistant county administrator, the county attorney, any county department director, or any county division manager. (See Section 2-351, Orange County Code.) *Lobbying* does not include the act of appearing before a Sunshine Committee, such as the Development Review Committee or the Roadway Agreement Committee other than the BCC.

*Principal* means "the person, partnership, joint venture, trust, association, corporation, governmental entity or other entity which has contracted for, employed, retained, or otherwise engaged the services of a lobbyist." *Principal* may also include a person, partnership, joint venture, trust, association, corporation, limited liability corporation, or other entity where it or its employees do not qualify as a lobbyist under the definition set forth in Section 2-351 of the Orange County Code but do perform lobbying activities on behalf of a business in which it has a personal interest.

## DOES THE SPR NEED TO BE UPDATED IF INFORMATION CHANGES?

Yes. It remains a continuing obligation of the principal or his/her authorized agent to update the SPR whenever any of the information provided on the initial form changes.

## WHERE DO THE SPR AND ANY UPDATES NEED TO BE FILED?

The SPR needs to be filed with the County Department or County Division processing the application or matter. If and when an additional expenditure is incurred subsequent to the initial filing of the SPR, an amended SPR needs to be filed with the County Department or County Division where the original application, including the initial SPR, was filed.

## WHEN DO THE SPR AND ANY UPDATES NEED TO BE FILED?

In most cases, the initial SPR needs to be filed with the other application forms. The SPR and any update must be filed with the appropriate County Department or County Division not less than seven (7) days prior to the BCC hearing date so that they may be incorporated into the BCC agenda packet. (See Section 2-354(b), Orange County Code.) When the matter is a discussion agenda item or is the subject of a public hearing, and any additional expenditure occurs less than 7 days prior to BCC meeting date or updated information is not included in the BCC agenda packet, the principal or his/her authorized agent is obligated to verbally present the updated information to the BCC when the agenda item is heard or the public hearing is held. When the matter is a consent agenda item and an update has not been made at least 7 days prior to the BCC meeting or the update is not included in the BCC agenda packet, the item will be pulled from the consent agenda to be considered at a future meeting.

## WHO WILL BE MADE AWARE OF THE INFORMATION DISCLOSED ON THE SPR AND ANY UPDATES?

The information disclosed on the SPR and any updates will be a public record as defined by Chapter 119, Florida Statutes, and therefore may be inspected by any interested person. Also, the information will be made available to the Mayor and the BCC members. This information will accompany the other information for the principal's project or item.

## **CONCLUSION:**

We hope you find this FAQ useful to your understanding of the SPR. Please be informed that in the event of a conflict or inconsistency between this FAQ and the requirements of the applicable ordinance governing specific project expenditure reports, the ordinance controls.

Also, please be informed that the County Attorney's Office is not permitted to render legal advice to a principal, his/her authorized agent, or any other outside party. Accordingly, if after reading this FAQ the principal, his/her authorized agent or an outside party has any questions, he/she is encouraged to contact his/her own legal counsel.

## **LOCATION FORM**

Proposers shall complete and submit the information below to clearly identify the location and applicable percentage of the work to be performed at each location listed.

PRI	ME CONTRACTOR			WORK A	SSIGNED
1	Name:			_	%
1.	Address:	City:	County:	State/Zip:	
2.	Name:				%
۷.	Address:	City:	County:	State/Zip:	
3.	Name:				%
3.	Address:	City:	County:	State/Zip:	
4.	Name:				%
4.	Address:	City:	County:	State/Zip:	
SUB	CONTRACTOR / SUBCONTRA	<u>CTOR</u>			
1.	Name:			_	%
1.	Address:	City:	County:	State/Zip:	
2.	Name:				%
۷.	Address:	City:	County:	State/Zip:	
3.	Name:				%
3.	Address:	City:	County:	State/Zip:	
4.	Name:				%
4.	Address:	City:	County:	State/Zip:	
			Total Percentage (Must Equal 100%) (Use additional pages if necessary)		

## AGENT AUTHORIZATION FORM

nuthorize (print agent's name),	
Signature of Proposer	Date
	nt was acknowledged before me this He/she is personally as identification and did/did not
Witness my hand and official seal in the cou	unty and state stated above on
the, in the ye	ear
(Notary Seal)	Signature of Notary Public Notary Public for the State of My Commission Expires:

## LEASED EMPLOYEE AFFIDAVIT

I affirm that an employee leasing company provides my workers' compensation coverage. I further understand that my contract with the employee leasing company limits my workers' compensation coverage to enrolled worksite employees only. My leasing arrangement does not cover un-enrolled worksite employees, independent contractors, uninsured sub-contractors or casual labor exposure.

I hereby certify that 100% of my workers are covered as worksite employees with the employee leasing company. I certify that I do not hire any casual or uninsured labor outside the employee leasing arrangement. I agree to notify the County in the event that I have any workers not covered by the employee leasing workers' compensation policy. In the event that I have any workers not subject to the employee leasing arrangement, I agree to obtain a separate workers' compensation policy to cover these workers. I further agree to provide the County with a certificate of insurance providing proof of workers' compensation coverage prior to these workers entering any County jobsite.

I further agree to notify the County if my employee leasing arrangement terminates with the employee leasing company and I understand that I am required to furnish proof of replacement workers' compensation coverage prior to the termination of the employee leasing arrangement.

I certify that I have workers' compensation coverage for all of my workers through the employee leasing arrangement specified below:

Name of Employee Leasing Con	npany:
Workers' Compensation Carrier:	
A.M. Best Rating of Carrier:	
Inception Date of Leasing Arrange	gement:
Č ,	County in the event that I switch employee-leasing companies. In to supply an updated workers' compensation certificate to the of carrier.
Name of Contractor:	
Signature of Owner/Officer:	
Title:	Date:

## INFORMATION FOR DETERMINING JOINT VENTURE ELIGIBILITY

If the proposer is submitting as a joint venture, please be advised that this form MUST be completed and the **REQUESTED** written joint-venture agreement **MUST** be attached and submitted with this form.

## HOWEVER, IF THE PROPOSER IS NOT A JOINT VENTURE, CHECK THE FOLLOWING BLOCK: ( ) NOT APPLICABLE

1.	Name of joint venture:	
2.	Address of joint venture:	
3.	Phone number of joint venture:	
4.	Identify the firms which comprise the joint venture:	-
5. ventui	Describe the role of the MWBE / Labor Surplus Area(LSA) Firm (if applicable) in re:	the joint
6.	Provide a copy of the formal written and executed Joint Venture agreement.	
7. applic	What is the claimed percentage of ownership and identify any MWBE/LSA partnerable)?	ers (if

## INFORMATION FOR DETERMINING JOINT VENTURE ELIGIBILITY – PAGE 2

8.		ership of joint venture: (This need not be filled in if described in the joint venture ement provided by question 6.)
	(a)	Profit and loss sharing:
	(b)	Capital contributions, including equipment:
	(c)	Other applicable ownership interests:
9	indiv	rol of and participation in this contract. Identify by name, race, sex, and "firm" those iduals (and their titles) who are responsible for day-to-day management and policy ion making, including, but not limited to, those with prime responsibility for:
	(a)	Financial decisions:
	(b)	Management decisions, such as:
		(1) Estimating:
		(2) Marketing and sales:
		(3) Hiring and firing of management personnel:

## INFORMATION FOR DETERMINING JOINT VENTURE ELIGIBILITY – PAGE 3

		(4) Purchasing of major items or supplies:	
	(c)	Supervision of field operations:	
NOTE:	subject co	iling this form and before the completion of the joint venture's work on the ontract, there is any significant change in the information submitted, the join must inform the County in writing.	nt
b	efore the co	re must be properly registered with the Florida Division of Corporation ontract award and the name of the Joint Venture must be the same n the Bid Response.	.S
		<u>AFFIDAVIT</u>	
informati intended and agred joint vent Also, per venture.	ion necessar participatio e to provide ture work ar mit authori Any materi	vear or affirm that the foregoing statements are correct and include all materiary to identify and explain the terms and operation of our joint venture and the property of the County current, complete and accurate information regarding actual the payment therefore and any proposed changes in any of the joint venture ized representatives of the County to audit and examine records of the joint all misrepresentation will be grounds for terminating any contract which materials action under Federal or State laws concerning false statements."	ne nt al e.
Name of	Firm:	Name of Firm:	
Signature	e:	Signature:	
Name: _		Name:	
Title:		Title:	
Date:		Date:	

## INFORMATION FOR DETERMINING JOINT VENTURE ELIGIBILITY – PAGE 4

Date State of County				
On	this day of	AFFIDAVITE f, 20, to me personally known	, before me	, ,
the for	oregoing affidavit, and did	state that he or she w	as properly authorize	zed by (name of firm)
or her	free act and deed.		_ 00 01100000 0110 0111	<b></b>
Notary	y Public			
Comm	nission Expires			
(Seal)  Date  State of				
Count	ty of			
(name)	is day of e), to me personally knowr state that he or	n, who being duly swor	rn, did execute the fo	oregoing affidavit, and
or her	free act and deed.			
_	y Public nission Expires			
(Seal)				

20-	117-LS, Provision of Counsel Ser	rvices for						roposer N	ame:				
D:	See: Sec. ections: Review the definition of "minority		Establishm	ent of go	als; empl	oyment),		ounty Co			oulsfound by	incontino t	ha mumba
of a	pplicable employees in each box below. The Bid/Proposal Response. For data collecting in the counties. If a Joint Venture is bidding.	<u>e County wi</u> g purposes,	ll only consider record any ap	<u>ler your tota</u> pplicable er	al workforce nployees loc	("TWF") th	at falls withi	n the "empl	oyee types" o	lesignated b	y an asterisk	(*) when	evaluatin
		African	American	Asian A	merican	Hispanic	American	Native A	American	Caucasi	an/Other	TO	TAL
	WORKFORCE	TWF	OMSA	TWF	OMSA	TWF	OMSA	TWF	OMSA	TWF	OMSA	TWF	OMSA
	Officials, Managers, and Supervisors*												
	Professionals*												
E)	Technicians*												
(MALE)	Sales Workers												
	Office and Clerical												
Types	Craftsman (Skilled)												
	Operatives (Semi-Skilled)												
yee	Laborers (Unskilled)												
Employee	Service Workers												
Εm	Apprentice*												
	Interns/Co-Ops*												
	Displaced Workers												
	MALE SUBTOTAL												
	Officials, Managers, and Supervisors*												
	Professionals*												
LE	Technicians*												
MA	Sales Workers												
(FEMALE)	Office and Clerical												
	Craftsman (Skilled)												
Types	Operatives (Semi-Skilled)												
-	Laborers (Unskilled)												
Employee	Service Workers												
mp	Apprentice*												
国	Interns/Co-Ons*												

Form Completed by (Print):	Signature:
Form Approved by (Print):	Signature:

Interns/Co-Ops\*
Displaced Workers

FEMALE SUBTOTAL

TOTAL

## SCHEDULE OF SUB-CONTRACTING & M/WBE PARTICIPATION FORM Y20-117-LS, Provision of Counsel Services for Labor Management Litigation

Proposers shall list <u>all</u> subcontractors to be used regardless of racial or gender grouping. Include all names, addresses, telephone numbers, type of work subcontracted and percentage of participation and M/WBE designation or majority (non-M/WBE owned company.) Designations are: MBE-BM (Black Male); M/WBE-BF (Black Female); MBE-HM (Hispanic Male); M/WBE-HF (Hispanic Female); MBE-NAM (Native American Male); M/WBE-NAF (Native American Female); MBE-AM (Asian Male); M/WBE-AF (Asian Female); and WBE-WF (White Female). Provide <u>all</u> information requested. Use additional sheets if necessary.

Name of Subcontractor	forces? Yes No (If no con	Type of Work to be Performed (Shall be a Certified OC M/WBE)	Percent of Contract Value to be Subcontracted	M/WBE Designation Or Majority Owner
TE: An authorized signature on this form consti	tutes a binding commitment of subcont	ract the percentage and type	e of work listed ab	ove.
gnature:				
ate:				

## SCHEDULE OF SUB-CONTRACTING & SDV PARTICIPATION FORM Y20-117-LS, Provision of Counsel Services for Labor Management Litigation

**Additional points** will be available for proposers who subcontract with registered SDV business enterprises. List <u>all</u> Registered Service-Disabled Veterans subcontractors to be used. Include all names, addresses, telephone numbers, type of work subcontracted and percentage of participation. Provide <u>all</u> information requested. Use additional sheets if necessary.

Name	e of Subcontractor	Address	Type of Work to be Performed (Shall be a Registered OC SDV)	Percent of Contract Value to be Subcontracted
NOTE: An authorize	ed signature on this form constitu	utes a binding commitment of subcontract the	e percentage and type of wo	ork listed above.
Company Name:				
Signature:				
Date:				

## DISLOCATED WORKER

## PROPOSED HIRING INFORMATION

Section I: To be Submitted with Proposal	
Firm:	
Address:	
Phone Number:	
Email Address:	
Number of Individuals to be Hired:	
Signature of Authorized Representative of Abo	ove Firm:
Printed Name:	
Section II: For CareerSource Central Flori Award)	da Use Only (To be Completed After Contract
Verification: I certify that the below individua	al are eligible.
Individual Complete Name:	
1	2
3	4
5	6
CareerSource Central Florida 390 North Orange Avenue, Suite 700 Orlando, Florida 32805 407-531-1222	
Signature:	
Printed Name:	

## LETTER OF INTENT

## (VERIFICATION OF M/WBE UTILIZATION)

\*INSTRUCTIONS\* Proposers shall place the following on their letterhead, executed by their authorized agent. Signed Letters of Intent <u>must</u> be submitted with the Proposal for each M/WBE Sub-Contractor(s) listed by the Proposer on the schedule of Subcontracting-MWBE participation form. If percentages or dollar values listed on this agreement differ from percentages or dollar values listed on the schedule of Subcontracting-MWBE participation form of the proposal, the values listed on this Letter of Intent will supersede for RFP scoring/evaluation.

The subcontract will reflect a 72-hour prompt payment clause.

THE SUU	contract will reflect a 72	2-nour prompt payment clause.	
Failure t	to complete and submit	these forms may result in findin	g of the submittals non-responsive.
		M/WBE Sub-Contractor	
		Specific Scope(s) of Work/Serv	vices
	-	Subcontract Percentage/Amor	unt
			tractor) understand that "It is my ation reports to the Prime and Fina Division."
Failure t	to submit the required d	ocuments could negatively impa	act my M/WBE certification.
approva obligatio County	l of the Business Devons pursuant to Orange	velopment Division. Such app County's M/WBE requirement ness Enterprise Ordinance, No. 9	sub-Contractors without prior writter proval shall in no way relieve my s and goals contained in the Orange 94-02, as amended by Ordinance No
False sta		riminal prosecution for a felony	ing and the facts stated in it are true of the third degree as provided for ir
	Authorized Agent of	Prime Contractor	Date
	Printed Name & Title	2	
	Authorized Agent of	M/WBE Sub-Contractor	Date
	Printed Name & Title	<u> </u>	
	M/WBE Address		
	City	State	Zip Code
	Phone Number	Fax Nı	umber

## LETTER OF INTENT

## (VERIFICATION OF SERVICE-DISABLED VETERAN UTILIZATION)

\*INSTRUCTIONS\* Proposers shall place the following on their letterhead, executed by their authorized agent. Signed Letters of Intent <u>must</u> be submitted with the Proposal for each Service-Disabled Veteran Sub-Contractor(s) listed by the Proposer on the schedule of Subcontracting-Service-Disabled Veteran participation form. If percentages or dollar values listed on this agreement differ from percentages or dollar values listed on the schedule of Subcontracting-Service-Disabled Veteran Sub-Contractor participation form of the proposal, the values listed on this Letter of Intent will supersede for RFP scoring/evaluation.

The subcontract will reflect a 72-hour prompt payment clause.
Failure to complete and submit these forms may result in finding of the submittals non-responsive.
Service-Disabled Veteran Sub-Contractor
Specific Scope(s) of Work/Services
Subcontract Percentage/Amount (ONLY USED TOWARD BONUS POINTS)
I understand that I shall not be allowed to substitute or change sub-Contractors without prior written approval of the Business Development Division. Such approval shall in no way relieve my obligations pursuant to Orange County's Service-Disabled Veteran Business requirements contained in the Orange County's Service-Disabled Veteran Business Ordinance, No. 2011-11 and any subsequent amendments.
Under penalty of perjury, I declare that I have read the foregoing and the facts stated in it are true False statements may result in criminal prosecution for a felony of the third degree as provided for in Section 92.525(3), Florida Statutes.
Authorized Agent of Prime Contractor Date
Printed Name & Title
Authorized Agent of Service-Disabled Veteran Sub-Contractor Date
Printed Name & Title

State

Zip Code

Fax Number

Service-Disabled Veteran Address

City

Phone Number

## **CONTRACT # Y20-117**

## **Provision of Counsel Services for Labor Management Litigation**

This Contract is made as of the da	ay of	, 2019 by and b	etween Orang	e County,
a Political Subdivision of the State of F.	-		_	-
hereinafter referred to as the COUNTY	•	_	•	
[ ] an individual, [ ] a partnership, [ Florida, hereinafter referred to as the number is	] a corporation	on authorized to do	business in th	e State of
In consideration of the mutual promise agree as follows:	s contained here	ein, the COUNTY a	and the CONT	RACTOR
ARTICLE 1 SERVICES The CONTRACTOR'S responsibility services, as more specifically set forth				nsultation
The COUNTY'S representative/liaise, telephone no	_	•	this Contract	shall be
ARTICLE 2 SCHEDULE The CONTRACTOR shall commence			and co	mplete all
services by	·			

Reports and other items shall be delivered or completed in accordance with the detailed schedule set forth in Exhibit "A".

This contract may be renewed, for two (2) additional one (1) year terms upon mutual written agreement of the parties at the same prices, terms and conditions. Any change in price, terms or conditions shall be accomplished by written amendment to this contract.

Any order issued during the effective date of this contract, but not completed within that period, shall be completed by the CONTRACTOR within the time specified in the order. The contract shall govern the CONTRACTOR and the COUNTY'S rights and obligations with respect to the extent as if the order were completed during the contract's performance period.

## ARTICLE 3 PAYMENTS TO CONTRACTOR

- A. The CONTRACTOR will bill the COUNTY as provided, at the amounts set forth in Exhibit "B", Fee Proposal, for services rendered toward the completion of the Scope of Services.
- B. Invoices received from the CONTRACTOR pursuant to this Contract will be reviewed and approved by the initiating County Department, indicating that services have been rendered in conformity with the Contract and then will be sent to the Finance Department for payment. Invoices will be paid in accordance with the State of Florida Local Government Prompt Payment Act.

A valid invoice shall include the following:

1. Reference to the Delivery Order/ Purchase Order Number

- 2. Delivery Dates/ Service Dates
- 3. Itemization of Deliverables and Services Rendered
- 4. Accordance with the Exhibit "B", Fee Proposal

#### C. COMPENSATION FOR SERVICES RENDERED.

Your Firm shall be compensated at the following hourly rates for actual reasonable time spent by either an attorney fully licensed by the State of Florida or a practicing paralegal. The County reserves the right to negotiate a lump sum fee per case or assignment based upon the contractual hourly rates.

Any other type of billing or time keeping which allows compensation for time not actually spent by your Firm is not permitted under this engagement letter. Therefore, it shall be a material breach of these terms of engagement for your Firm to submit for payment any statement for services rendered which either (i) overstates the amount of time actually spent by a member or employee of your Firm pursuant to this engagement letter or (ii) includes time spent by any person not affiliated with your Firm.

The quoted rates herein are based upon the provision of services to the Program by an attorney or paralegal who is experienced in the areas of law involved in the expert defense of the claim(s) assigned by the Program to the Firm. Should the Program assign to the Firm the defense of a claim involving areas of law with which that Firm is inexperienced, then, the Firm shall either decline the assignment within two (2) working days or accept the assignment but, pursuant to Rule 4-1.5, Florida Bar Rules of Professional Conduct, the Firm shall decline to bill the Program for all time expended required to gain expertise in such areas of law or practice.

The extent of legal services rendered shall be subject to the approval of the Program Risk Manager. Approval of the Program Risk Manager is required before incurring extraordinary expenses such as the retention of experts or travel out of state.

## D. COST REIMBURSEMENT.

The Program will reimburse your Firm as stated in the Reporting and Billing Guidelines.

## E. PAYMENT.

Your Firm will submit an electronic statement of its fees for services rendered and costs incurred to the Third Party Administrator or Designee in accordance with the terms and conditions set forth in the Reporting and Billing Guidelines. The portion of the statement setting forth the fees for services rendered shall specify for each entry description of the tasks or services performed and the amount of time expended therefor. The section of the statement setting forth the costs to be reimbursed shall contain an itemization of all such costs.

Each statement of costs and fees warrants that the statement sets forth only the actual time spent and only the actual costs incurred. The Program shall rely on this warranty.

The Program Director of Risk Management and/or Designee will authorize payment of fees upon review and approval of the statement if such fees and costs for any particular matter are reasonable and justified. Payment shall be processed and made, if approved, in accordance with the terms and conditions of the Reporting and Billing Guidelines.

F. <u>Final Invoice</u>: In order for both parties herein to close their books and records, the CONTRACTOR will clearly state <u>"final invoice"</u> on the CONTRACTOR'S final/last billing to the COUNTY. This certifies that all services have been properly performed and all charges and costs have been invoiced to Orange County. Since this account will thereupon be closed, any and other further charges if not properly included on this final invoice are waived by the CONTRACTOR.

## ARTICLE 4 <u>INDEFINITE QUANTITY CONTRACT</u>

This is an indefinite quantity contract for the services specified. The services specified are estimates only and are not purchased by this contract.

Performance shall be only as authorized by orders in accordance with the terms of this contract. The Contractor shall furnish to the County, when and if ordered, the services indicated in accordance with Exhibits A, Scope of Services and Exhibit B, Fee Proposal.

## ARTICLE 5 INSURANCE REQUIREMENTS

Vendor/Contractor agrees to maintain on a primary basis and at its sole expense, at all times throughout the duration of this contract the following types of insurance coverage with limits and on forms (including endorsements) as described herein. These requirements, as well as the County's review or acceptance of insurance maintained by Vendor/Contractor is not intended to and shall not in any manner limit or qualify the liabilities assumed by Vendor/Contractor under this contract. Vendor/Contractor is required to maintain any coverage required by federal and state workers' compensation or financial responsibility laws including but not limited to Chapter 324 and 440, Florida Statutes, as may be amended from time to time.

The Vendor/Contractor shall require and ensure that each of its sub-Vendors/sub-Contractors providing services hereunder (if any) procures and maintains until the completion of their respective services, insurance of the types and to the limits specified herein.

Insurance carriers providing coverage required herein must be licensed to conduct business in the State of Florida and must possess a current A.M. Best's Financial Strength Rating of A- Class VIII or better.

(Note: State licenses can be checked via <a href="www.floir.com/companysearch/">www.floir.com/companysearch/</a> and A.M. Best Ratings are available at <a href="www.ambest.com">www.ambest.com</a>)

## Required Coverage:

Commercial General Liability - The Vendor/Contractor shall maintain coverage issued on the most recent version of the ISO form as filed for use in Florida or its equivalent, with a limit of liability of not less than \$500,000 per occurrence. Vendor/Contractor further agrees coverage shall not contain any endorsement(s)

excluding or limiting Product/Completed Operations, Contractual Liability, or Separation of Insureds. The General Aggregate limit shall either apply separately to this contract or shall be at least twice the required occurrence limit.

## Required Endorsements:

- Additional Insured- CG 20 26 or CG 20 10/CG 20 37 or their equivalents.

  Note: CG 20 10 must be accompanied by CG 20 37 to include products/completed operations
- Waiver of Transfer of Rights of Recovery- CG 24 04 or its equivalent.

  Note: If blanket endorsements are being submitted please include the entire endorsement and the applicable policy number.
- Business Automobile Liability The Vendor/Contractor shall maintain coverage for all owned; non-owned and hired vehicles issued on the most recent version of the ISO form as filed for use in Florida or its equivalent, with limits of not less than \$500,000 (five hundred thousand dollars) per accident. In the event the Vendor/Contractor does not own automobiles the Vendor/Contractor shall maintain coverage for hired and non-owned auto liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.
- Workers' Compensation The Vendor/Contractor shall maintain coverage for its employees with statutory workers' compensation limits, and no less than \$100,000 each incident of bodily injury or disease for Employers' Liability. Elective exemptions as defined in Florida Statute 440 will be considered on a case-by-case basis. Any Vendor/Contractor using an employee leasing company shall complete the Leased Employee Affidavit.

## **Required Endorsements:**

- Waiver of Subrogation- WC 00 03 13 or its equivalent
- Professional Liability- with a limit of not less than \$1,000,000 per occurrence/claim

When a self-insured retention or deductible exceeds \$100,000 the COUNTY reserves the right to request a copy of Vendor/Contractor most recent annual report or audited financial statement. For policies written on a "Claims-Made" basis the Vendor/Contractor agrees to maintain a retroactive date prior to or equal to the effective date of this contract. In the event the policy is canceled, non-renewed, switched to occurrence form, or any other event which triggers the right to purchase a Supplemental Extended Reporting Period (SERP) during the life of this contract the Vendor/Contractor agrees to purchase the SERP with a minimum reporting period of not less than two years. Purchase of the SERP shall not relieve the Vendor/Contractor of the obligation to provide replacement coverage.

By entering into this contract Vendor/Contractor agrees to provide a waiver of subrogation or a waiver of transfer of rights of recovery, in favor of the County for

the workers' compensation and general liability policies as required herein. When required by the insurer or should a policy condition not permit the Vendor/Contractor to enter into a pre-loss agreement to waive subrogation without an endorsement, then Vendor/Contractor agrees to notify the insurer and request the policy be endorsed with a Waiver of Subrogation or a Waiver of Transfer of Rights of Recovery Against Others endorsement.

Prior to execution and commencement of any operations/services provided under this contract the Vendor/Contractor shall provide the COUNTY with current certificates of insurance evidencing all required coverage. In addition to the certificate(s) of insurance the Vendor/Contractor shall also provide endorsements for each policy as specified above. All specific policy endorsements shall be in the name of the Orange County Board of County Commissioners.

For continuing service contracts renewal certificates shall be submitted immediately upon request by either the COUNTY or the COUNTY's contracted certificate compliance management firm. The certificates shall clearly indicate that the Vendor/Contractor has obtained insurance of the type, amount and classification as required for strict compliance with this insurance section. Vendor/Contractor shall notify the COUNTY not less than thirty (30) business days (ten business days for non-payment of premium) of any material change in or cancellation/non-renewal of insurance coverage. The Vendor/Contractor shall provide evidence of replacement coverage to maintain compliance with the aforementioned insurance requirements to the COUNTY or its certificate management representative five (5) business days prior to the effective date of the replacement policy (ies).

The certificate holder shall read:

Orange County, Florida c/o Procurement Division 400 E. South Street, 2<sup>nd</sup> Floor Orlando, Florida 32801

## ARTICLE 6 INDEMNIFICATION

To the fullest extent permitted by law, the CONTRACTOR shall defend, indemnify, and hold harmless the COUNTY, its officials, agents, and employees from and against any and all claims, suits, judgments, demands, liabilities, damages, cost and expenses (including attorney's fees) of any kind or nature whatsoever arising directly or indirectly out of or caused in whole or in part by any act or omission of the CONTRACTOR or its subcontractors (if any), anyone directly or indirectly employed by them, or anyone for whose acts any of them may be liable; excepting those acts or omissions arising out of the sole negligence of the COUNTY.

## ARTICLE 7 <u>SUBCONTRACTING AND MINORITY/WOMEN EMPLOYMENT</u> PARTICIPATION

A. The CONTRACTOR shall be responsible for reporting Minority/Women Business Enterprise (M/WBE) sub-CONTRACTOR contract dollar amount(s) for the M/WBE sub-Contractor(s) listed in this document, by submitting the appropriate documents, which shall include but not limited to fully executed sub-contract agreements and/or purchase orders

evidencing contract award of work, to the Business Development Division. Submittal of these sub-contract agreements/purchase orders is a condition precedent to execution of the prime contract with the COUNTY. Quarterly updated M/WBE utilization reports and Equal Opportunity Workforce Schedule to be submitted every quarter during the term of the contract. Additionally, the CONTRACTOR shall ensure that the M/WBE participation percentage proposed in the Contractor's Proposal submitted for this Contract is accomplished.

- B. Subsequent amendments to this contract shall be submitted with the appropriate documentation evidencing contractual change or assignment of work to the Business Development Division, with a copy to the COUNTY'S designated representative, within ten (10) days after COUNTY'S execution.
- C. The CONTRACTOR shall be responsible for reporting, on the Equal Opportunity Workforce Schedule, the local minority/women employment percentage levels within the firm and the minority/women employment percentage levels that the firm anticipates utilizing to fulfill the obligations of this Contract. The report(s) shall be submitted to the Business Development Division, on a quarterly basis during the life of the Contract.
- D. The awarded prime CONTRACTOR shall furnish written documentation evidencing actual dollars paid to **all sub-Contractors** utilized by the prime CONTRACTOR on the project. This will include, but not limited to: copies of cancelled checks, approved invoices, and signed affidavits certifying the accuracy of payments so that the COUNTY may determine actual MWBE participation achieved by the prime CONTRACTOR prior to the issuance of final payment.
- E. The awarded prime Contractor's responsibilities and requirements are listed below and shall be included in the sub-agreement:
  - 1. Whereas the prime contractor is being paid in accordance with the Local Government Prompt Payment Act, contractor shall incorporate a 72-hour prompt payment assurance provision and payment schedule in all sub-contracts between the prime and sub-contractors.
    - <u>Note:</u> The County reserves the right to verify that all sub-contractors are being paid within 72 hours of the County's remittance to the prime contractor.
  - 2. All sub-contracts shall include the following statement: "It is the M/WBE responsibility to submit the required Quarterly M/WBE utilization reports to the prime and Final M/WBE payment verification form to Business Development Division denoting the percentage of the overall contract fees"
    - The M/WBE's failure to submit the required documents could negatively impact their M/WBE certification.
  - 3. The sub-contract agreement shall include the percentage and/or the dollar amount of the contract value to be sub-contracted.

- 4. File copies of all executed subcontractor agreement/contracts between the prime and all M/WBE subcontractors on the project to Orange County Business Development Division one-time for the duration of the contract.
- 5. The awarded prime Contractor shall furnish written documentation evidencing actual dollars paid to each subcontractor utilized by the prime Contractor on the project. This will include, but not limited to: copies of cancelled checks, approved invoices, and signed affidavits certifying the accuracy of payments so that the County may determine actual participation achieved by the prime Contractor prior to the issuance of final payment.
- 6. The prime Contractor shall submit an updated quarterly MWBE utilization report and the "Employment Data, Schedule of Minorities and Women" report for all professional service contracts. The required reports are to be submitted to the Business Development Division no later than the fifth day after end of reporting period.
- 7. The awarded prime Contractor shall not substitute, replace or terminate any M/WBE firm without prior written authorization of the Business Development Division, nor shall the prime reduce the scope of work or monetary value of a subcontractor without written authorization of the Business Development Division.
- 8. Upon execution of any renewal or extension to this contract, the Prime Contactor shall execute renewals with all approved specified sub-contractors for the full duration of the contract.
- 9. The prime Contractor shall expeditiously advise all M/WBE's and the Business Development Division of all change orders, contract modifications, additions and deletions to any and all contracts issued to the M/WBE firm on their team.
- 10. The COUNTY may at its discretion require copies of subcontracts/purchase orders for the non-M/WBE's listed on SCHEDULE OF SUBCONTRACTING -M/WBE PARTICIPATION FORM and or utilized on the project. However, if this option is not exercised the awarded Proposer shall provide a list of all non-M/WBE sub-Contractors certifying that a prompt payment clause has been included in that contract or purchase order.
- F. By entering into this contract, the CONTRACTOR affirmatively commits to comply with the M/WBE subcontracting requirements submitted with his/her Proposal. The failure of the CONTRACTOR/CONTRACROR to comply with this commitment during the Contract's performance period may be considered a breach of Contract.

The COUNTY may take action up to and including termination for default if this condition is not remedied within the time period specified by the Manager, Procurement.

#### **ARTICLE 8** SERVICE-DISABLED VETERAN (SDV) REPORTING

The prime CONTRACTOR/CONTRACTOR shall be responsible for reporting (SDV) sub-Contractor contract dollar amount(s) for the SDV firms(s) listed in the document by submitting

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appropriate documents evidencing contract award of work to the Business Development Division (BDD). The report(s) shall be submitted in the (BDD) with a copy to the representative within ten (10) days after issuance of individual assignments or task authorizations-

- A. The CONTRACTOR shall be responsible for reporting SDV sub-CONTRACTOR contract dollar amount(s) for the SDV sub-Contractor(s) listed in this document, by submitting the appropriate documents, which shall include but not limited to fully executed sub-contract agreements and/or purchase orders evidencing contract award of work, to the BDD. Submittal of these sub-contract agreements/purchase orders is a condition precedent to execution of the prime contract with the COUNTY. Quarterly updated utilization report shall be submitted every quarter during the term of the contract.
- B. Subsequent amendments to this contract shall be submitted with the appropriate documentation evidencing contractual change or assignment of work to the BDD, with a copy to the COUNTY'S designated representative, within ten (10) calendar days after COUNTY'S execution.

The awarded prime CONTRACTOR shall furnish written documentation evidencing actual dollars paid to **all sub-Contractors** utilized by the CONTRACTOR on the project. This will include, but not limited to: copies of cancelled checks, approved invoices, and signed affidavits certifying the accuracy of payments so that the COUNTY may determine actual SDV participation achieved by the CONTRACTOR prior to the issuance of final payment.

- C. In the event a registered SDV sub-Contractor's subcontract is terminated for convenience, the CONTRACTOR shall call and submit a letter to the BDD from the terminated sub-Contractor evidencing their concurrence with the termination. In the event a registered SDV sub-Contractor's subcontract is terminated for cause, the CONTRACTOR shall justify the replacement of that sub-Contractor, in writing to the BDD, accompanied by the Project Manager's recommendation or consent to termination.
- D. It is the intent of the COUNTY to insure prompt payment of all sub-Contractors working on COUNTY projects. The CONTRACTOR shall:
  - 1. Submit copies of executed contracts between the CONTRACTOR and all of its SDV sub-Contractors to the BDD.
  - 11. Incorporate a prompt payment assurance provision and payment schedule in all contracts between the CONTRACTOR and SDV sub-Contractors (stating that payment will be made to the sub-CONTRACTOR within 72 hours of receipt of payment from the COUNTY. The CONTRACTOR shall pay each sub-CONTRACTOR for all work covered under an invoice within the 72 hour time frame.
  - E. By entering into this contract, the CONTRACTOR affirmatively commits to comply with the SDV requirements submitted with his/her Proposal. The failure of the CONTRACTOR/CONTRACTOR to comply with this commitment during the Contract's performance period may be considered a breach of Contract.

#### ARTICLE 9 DISLOCATED WORKERS

CONTRACTOR has committed to hire \_\_\_\_\_ ( ) CareerSource Central Florida participants residing in the Orlando MSA. Therefore, within five (5) days after contract award,

CONTRACTOR shall contact the Orange County Business Development Liaison (BDD) at (407) 836-7317 to assist with meeting this requirement. The BDD Liaison will work with the CareerSource Central Florida staff and the CONTRACTOR to ensure that the process is properly adhered until all requirements have been met. CareerSource Central Florida participants may be employed in any position within the firm but must be hired on a fulltime basis.

The failure of the CONTRACTOR to comply with these hiring commitments after contract award shall be grounds for termination of the contract for default.

During performance of the contract, the CONTRACTOR will take appropriate steps to ensure that individuals hired under this program are retained. However, if it becomes necessary to replace an employee, the CONTRACTOR shall contact the BDD Liaison. At its discretion, COUNTY may periodically request submission of certified payrolls to confirm the employment status of program participants.

#### ARTICLE 10 FEDERAL AND STATE TAX

The COUNTY is exempt from payment of Florida State Sales and Use Taxes. The COUNTY will sign an exemption certificate submitted by the CONTRACTOR. The CONTRACTOR shall <u>not</u> be exempted from paying sales tax to its suppliers for materials used to fulfill contractual obligations with the COUNTY, nor is the CONTRACTOR authorized to use the COUNTY'S Tax Exemption Number in securing such materials.

The CONTRACTOR shall be responsible for payment of its own and its share of its employee FICA and Social Security benefits with respect to this Contract.

#### ARTICLE 11 AVAILABILITY OF FUNDS

The COUNTY'S performance and obligation to pay under this Contract is contingent upon an annual appropriation for its purpose by the Board of County Commissioners, or other specified funding source for this procurement.

#### ARTICLE 12 CONFLICT OF INTEREST

The CONTRACTOR represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance or services required hereunder, as provided for in Florida Statutes 112.311. The CONTRACTOR further represents that no person having any interest shall be employed for said performance.

The CONTRACTOR shall promptly notify the COUNTY in writing by certified mail of all potential conflicts of interest for any prospective business association, interest or other circumstance which may influence or appear to influence the CONTRACTOR'S judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the nature of work that the CONTRACTOR may undertake and request an opinion of the COUNTY as to whether the

association, interest or circumstance would, in the opinion of the COUNTY, constitute a conflict of interest if entered into by the CONTRACTOR. The COUNTY agrees to notify the CONTRACTOR of its opinion by certified mail within thirty (30) days of receipt of the notification by the CONTRACTOR. If, in the opinion of the COUNTY, the prospective business association, interest or circumstance would not constitute a conflict of interest by the CONTRACTOR, the COUNTY shall so state in the notification and the CONTRACTOR shall, at its option, enter into said association, interest or circumstance and it shall be deemed not in conflict of interest with respect to services provided to the COUNTY by the CONTRACTOR under the terms of this Contract.

## ARTICLE 13 <u>TERMINATION</u>

#### A. <u>Termination for Default:</u>

The COUNTY may, by written notice to the CONTRACTOR, terminate this contract for default in whole or in part (delivery orders, if applicable) if the CONTRACTOR fails to:

- 1. Provide products or services that comply with the specifications herein or fails to meet the COUNTY'S performance standards
- 2. Deliver the supplies or to perform the services within the time specified in this contract or any extension.
- 3. Make progress so as to endanger performance of this contract
- 4. Perform any of the other provisions of this contract.

Prior to termination for default, the COUNTY will provide adequate written notice to the CONTRACTOR through the Manager, Procurement, affording them the opportunity to cure the deficiencies or to submit a specific plan to resolve the deficiencies within ten (10) days (or the period specified in the notice) after receipt of the notice. Failure to adequately cure the deficiency shall result in termination action. Such termination may also result in suspension or debarment of the CONTRACTOR in accordance with the County's Procurement Ordinance. The CONTRACTOR and its sureties (if any) shall be liable for any damage to the COUNTY resulting from the CONTRACTOR's default of the contract. This liability includes any increased costs incurred by the COUNTY in completing contract performance.

In the event of termination by the COUNTY for any cause, the CONTRACTOR will have, in no event, any claim against the COUNTY for lost profits or compensation for lost opportunities. In the event that the COUNTY terminates the Contract for good cause, CONTRACTOR shall be entitled to reasonable legal fees for the actual legal services provided by CONTRACTOR prior to termination of this Contract, but only if the COUNTY obtains any monetary recovery as a result of claims litigated by CONTRACTOR prior to termination of the Contract.

After a receipt of a Termination Notice and except as otherwise directed by the COUNTY the CONTRACTOR shall:

1. Stop work on the date and to the extent specified.

- 2. Terminate and settle all orders and subcontracts relating to the performance of the terminated work.
- 3. Transfer all work in process, completed work, and other materials related to the terminated work as directed by the COUNTY.
- 4. Continue and complete all parts of that work that have not been terminated.

Neither CONTRACTOR nor COUNTY shall be liable, nor may cancel this contract for default, when delays arise out of causes beyond the control of CONTRACTOR or COUNTY. Such causes may include but are not restricted to acts of God, acts of COUNTY in sovereign capacity, fires, floods, lightning strikes, epidemics, quarantine restrictions, strikes, freight embargoes, wars, civil disturbances, work stoppage, power failures, laws, regulations, ordinances, acts or orders of any governmental agency or official thereof, and unusually severe weather. In every case, the delay must be beyond the control of the claiming party. If CONTRACTOR is delayed in its performance as a result of the above causes, COUNTY, shall upon written request of CONTRACTOR, agree to equitably adjust the provisions of this contract, including price and delivery, as may be affected by such delay. However, this provision shall not be interpreted to limit COUNTY'S right to terminate for convenience.

#### **B.** Termination for Convenience

The COUNTY, by written notice, may terminate this contract, in whole or in part, when it is in the County's interest. If this contract is terminated, the COUNTY shall be liable only for goods or services delivered and accepted. The COUNTY Notice of Termination shall provide the CONTRACTOR thirty (30) days prior notice before it becomes effective. A termination for convenience may apply to individual delivery orders, purchase orders or to the contract in its entirety.

#### ARTICLE 14 PERSONNEL

The CONTRACTOR represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract. Such personnel shall not be employees of or have any contractual relationship with the COUNTY.

All of the services required hereafter shall be performed by the CONTRACTOR or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

Any changes or substitutions in the CONTRACTOR'S key personnel, as may be listed in Exhibit "A", must be made known to the COUNTY'S representative and written approval must be granted by the COUNTY before said change or substitution can become effective.

The CONTRACTOR warrants that all services shall be performed by skilled and competent personnel to the highest professional standards in the field. The COUNTY may require, in writing, that the CONTRACTOR remove from this contract any employee the COUNTY deems incompetent, careless, or otherwise objectionable.

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#### ARTICLE 15 <u>TRUTH IN NEGOTIATION CERTIFICATE</u>

Signature of this Contract by the CONTRACTOR shall act as the execution of the truth-innegotiation certificate certifying that the wage rates and costs used to determine the compensation provided for in this Contract are accurate, complete and current as of the date of the Contract and no higher than those charged the CONTRACTOR'S most favored customer for the same or substantially similar service.

The said rates and costs shall be adjusted to exclude any significant sums should the COUNTY determine that the rates and costs were increased due to inaccurate, incomplete or non-current wage rates or due to inaccurate representations of fees paid to outside Contractors. The COUNTY shall exercise its right under this "Certificate" within one (1) year following final payment.

#### ARTICLE 16 ARREARS

The CONTRACTOR shall not pledge the COUNTY'S credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgment, lien, or any form of indebtedness. The CONTRACTOR further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Contract.

#### ARTICLE 17 <u>DISCLOSURE AND OWNERSHIP OF DOCUMENTS</u>

The CONTRACTOR shall deliver to the COUNTY for approval and acceptance, and before being eligible for final payment or any amounts due, all documents and materials prepared by and for the COUNTY under this Contract.

All oral and written information not in the public domain or not previously known, and all information and data obtained, developed or supplied by the COUNTY, or at its expense, will be kept confidential by the CONTRACTOR and will not be disclosed to any other party, directly or indirectly, without the COUNTY'S prior written consent unless required by a lawful order. All drawings, maps, sketches, programs, data base, reports and other data developed, or purchased, under this Contract for or at the COUNTY'S expense shall be and remain the COUNTY'S property and may be reproduced at the discretion of the COUNTY.

The COUNTY and the CONTRACTOR shall comply with the provisions of Chapter 119, Florida Statutes (Public Records Law).

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Contract and the consummation of the transactions contemplated hereby.

#### ARTICLE 18 <u>INDEPENDENT CONTRACTOR RELATIONSHIP</u>

The CONTRACTOR is, and shall be, in the performance of all work services and activities under this Contract, an Independent Contractor, and not an employee, agent or servant of the COUNTY. All persons engaged in any of the work or services performed pursuant to this Contract shall at all times, and in all places, be subject to the CONTRACTOR'S sole direction, supervision, and control. The CONTRACTOR shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the CONTRACTOR'S relationship and the relationship of its employees to the COUNTY shall be that of an Independent Contractor and not as employees or agents of the COUNTY.

The CONTRACTOR does not have the power or authority to bind the COUNTY in any promise, agreement or representation other than as specifically provided for in this Agreement.

#### ARTICLE 19 <u>CONTINGENT FEES</u>

The CONTRACTOR warrants that it has not employed or retrained any company or person, other than a bona fide employee working solely for the CONTRACTOR to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONTRACTOR, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Contract.

#### ARTICLE 20 <u>ACCESS AND AUDITS</u>

The CONTRACTOR shall establish and maintain a reasonable accounting system, which enables ready identification of CONTRACTOR'S cost of goods and use of funds. Such accounting system shall also include adequate records and documents to justify all prices for all items invoiced as well as all charges, expenses and costs incurred in providing the goods for at least five (5) years after completion of this contract. The COUNTY or its designee shall have access to such books, records, subcontract(s), financial operations, and documents of the CONTRACTOR or its sub-Contractors as required to comply with this section for the purpose of inspection or audit anytime during normal business hours at the CONTRACTOR'S place of business. This right to audit shall include the CONTRACTOR'S sub-Contractors used to procure goods or services under the contract with the COUNTY. CONTRACTOR shall ensure the COUNTY has these same rights with sub-Contractor(s) and suppliers.

#### ARTICLE 21 EQUAL OPPORTUNITY

It is hereby declared that equal opportunity and nondiscrimination shall be the County's policy intended to assure equal opportunities to every person, regardless of race, religion, sex, sexual orientation and gender expression/identity, color, age, disability or national origin, in securing or holding employment in a field of work or labor for which the person is qualified, as provided by Section 17-314 of the Orange County Code and the County Administrative Regulations.

Further, the CONTRACTOR shall abide by the following provisions:

- A. The CONTRACTOR shall represent that the CONTRACTOR has adopted and maintains a policy of nondiscrimination as defined by applicable County ordinance throughout the term of this contract.
- B. The CONTRACTOR shall allow reasonable access to all business and employment records for the purpose of ascertaining compliance with the non-discrimination provision of the contract.
- C. The provisions of the prime contract shall be incorporate by the CONTRACTOR into the contracts of any applicable subcontractors.

## ARTICLE 22 <u>DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY</u> EXCLUSION.

By executing this contract the firm affirms that it is in compliance with the requirements of 2 C.F.R. Part 180 and that neither it, its principals, nor its subcontractors are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

# ARTICLE 23 <u>FLORIDA CONVICTED/SUSPENDED/DISCRIMINATORY</u> <u>COMPLAINTS.</u>

By executing this contract the firm affirms that it is not currently listed in the Florida Department of Management Services Convicted/Suspended/Discriminatory Complaint Vendor List.

#### ARTICLE 24 SCRUTINIZED COMPANIES

- A. By executing this Agreement, the Contractor certifies that it is eligible to bid on, submit a proposal for, or enter into or renew a contract with the County for goods or services pursuant to Section 287.135, Florida Statutes.
- B. Specifically, by executing this Agreement, the Contractor certifies that it is **not** on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, or is engaged in a boycott of Israel.
- C. Additionally, if this Agreement is for an amount of one million dollars (\$1,000,000) or more, by executing this Agreement, the Contractor certifies that it is **not**:
  - 1. On the "Scrutinized Companies with Activities in Sudan List" or the "Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List," created pursuant to Section 215.473, Florida Statutes; and/or
  - 2. Engaged in business operations in Cuba or Syria.
- D. The County reserves the right to terminate this Agreement immediately should the Contractor be found to:
  - 1. Have falsified its certification of eligibility to bid on, submit a proposal for, or enter into or renew a contract with the County for goods or services pursuant to Section 287.135, Florida Statutes; and/or
  - 2. Have become ineligible to bid on, submit a proposal for, or enter into or renew a contract with the County for goods or services pursuant to Section 287.135, Florida Statute subsequent to entering into this Agreement with the County.
- E. If this Agreement is terminated by the County as provided in subparagraph 4(a) above, the County reserves the right to pursue any and all available legal remedies against the Contractor, including but not limited to the remedies as described in Section 287.135, Florida Statutes.

- F. If this Agreement is terminated by the County as provided in subparagraph 4(b) above, the Contractor shall be paid only for the funding-applicable work completed as of the date of the County's termination.
- G. Unless explicitly stated in this Section, no other damages, fees, and/or costs may be assessed against the County for its termination of the Agreement pursuant to this Section.

#### ARTICLE 25 MODIFICATIONS OF WORK

The COUNTY reserves the right to make changes in the work, including alterations, reductions therein or additions thereto. Upon receipt by the CONTRACTOR of the COUNTY'S notification of a contemplated change, the CONTRACTOR shall (1) if requested by COUNTY, provide an estimate for the increase or decrease in cost due to the contemplated change, (2) notify the COUNTY of any estimated change in the completion date, and (3) advise the COUNTY in writing if the contemplated change shall affect the CONTRACTOR'S ability to meet the completion dates or schedules of this Contract.

If the COUNTY so instructs in writing, the CONTRACTOR shall suspend work on that portion of the work affected by a contemplated change, pending the COUNTY'S decision to proceed with the change.

If the COUNTY elects to make the change, the COUNTY shall issue a Contract Amendment or Change Order and the CONTRACTOR shall not commence work on any such change until such written amendment or change order has been issued and signed by each of the parties.

#### ARTICLE 26 <u>CONTRACT CLAIMS</u>

"Claim" as used in this provision means a written demand or written assertion by one of the contracting parties seeking as a matter of right, the payment of a certain sum of money, the adjustment or interpretation of contract terms, or other relief arising under or relating to this contract.

Claims made by a Contractor/Contractor against the County relating to a particular contract shall be submitted to the Procurement Manager in writing clearly labeled "Contract Claim" requesting a final decision. The Contractor also shall provide with the claim a certification as follows: "I certify that the claim is made in good faith;

that the supporting data are accurate and complete to the best of my knowledge and belief; that the amount requested accurately reflects the contract adjustment for which the Contractor/Contractor believes the County is liable; and that I am duly authorized to certify the claim on behalf of the Contractor/Contractor."

# <u>Failure to document a claim in this manner shall render the claim null and void. Moreover, no claim shall be accepted after final payment of the contract.</u>

The decision of the Procurement Manager shall be issued in writing and shall be furnished to the Contractor/Contractor. The decision shall state the reasons for the decision reached. The Procurement Manager shall render the final decision within sixty (60) days after receipt of Contractor's/Contractor's written request for a final decision. The Procurement Manager's decision shall be final and conclusive.

The Contractor/Contractor shall proceed diligently with performance of this contract pending final resolution of any request for relief, claim, appeal or action arising under the contract and shall comply with any final decision rendered by the Manager of Procurement.

#### ARTICLE 27 TOBACCO FREE CAMPUS

All Orange County operations under the Board of County Commissioners shall be tobacco free. This policy shall apply to parking lots, parks, break areas and worksites. It is also applicable to contractors and their personnel during contract performance on county-owned property. Tobacco is defined as tobacco products including, but not limited to, cigars, cigarettes, e-cigarettes, pipes, chewing tobacco and snuff. Failure to abide by this policy may result in civil penalties levied under Chapter 386, Florida Statutes and/or contract enforcement remedies.

#### ARTICLE 28 <u>VERIFICATION OF EMPLOYMENT STATUS</u>

Prior to the employment of any person under this contract, the contractor shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of (a) all persons employed during the contract term by the contractor to perform employment duties within Florida and (b) all persons, including subcontractors, assigned by the contractor to perform work pursuant to the contract with Orange County. Please refer to USCIS.gov for more information on this process.

# Only those employees determined eligible to work within the United States shall be employed under the contract.

Therefore, by submission of a bid or proposal in response to this solicitation, the contractor confirms that all employees in the above categories will undergo e-verification before placement on this contract. The contractor further confirms his commitment to comply with this requirement by completing the E- Verification certification.

#### ARTICLE 29 LAWS AND REGULATIONS

All applicable Federal and State laws, municipal and County ordinances shall apply to the solicitation and Contract.

#### ARTICLE 30 ENFORCEMENT COSTS

If any legal action or other proceeding is brought for the enforcement of this Contract, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Contract, the Parties shall each bear their own costs, expert fees, attorneys' fees, and other fees incurred in connection with this Agreement and any litigation that arises either directly, or indirectly.

#### ARTICLE 31 JURY WAIVER

Each party hereto hereby irrevocably waives, to the fullest extent permitted by applicable law, any right it may have to a trial by jury in any legal proceeding directly or indirectly arising out of or relating to this agreement.

#### ARTICLE 32 GOVERNING LAW AND VENUE

Any and all legal actions associated with this contract will be governed by the laws of the State of Florida. Venue for any litigation involving this contract shall be in the Ninth Circuit Court in and for Orange County, Florida. Should any federal claims arise for which the courts of the State of

Florida lack jurisdiction, venue for those actions will be in the Orlando Division of the U.S. Middle District of Florida.

#### ARTICLE 33 NO REPRESENTATIONS

Each party represents that they have had the opportunity to consult with an attorney, and have carefully read and understand the scope and effect of the provisions of this Agreement. Neither party has relied upon any representations or statements made by the other party hereto which are not specifically set forth in this Agreement.

#### ARTICLE 34 <u>AUTHORITY TO PRACTICE</u>

The CONTRACTOR hereby represents and warrants that it has and will continue to maintain all licenses and approvals required to, conduct its business, and that it will at all times conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to the COUNTY upon request.

#### ARTICLE 35 SEVERABILITY

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

#### ARTICLE 36 SUCCESSORS AND ASSIGNS

The COUNTY and the CONTRACTOR each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Contract and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the COUNTY nor the CONTRACTOR shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the COUNTY which may be a party hereto, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the COUNTY and the CONTRACTOR.

#### ARTICLE 37 REMEDIES

This Contract shall be governed by the laws of the State of Florida. Venue for any litigation involving this contract shall be the Circuit Court in and for Orange County, Florida. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or at equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

#### ARTICLE 38 ENTIRETY OF CONTRACTUAL AGREEMENT

The COUNTY and the CONTRACTOR agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, deleted, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto.

ARTICLE 39 NOTICE All notices required in this Contract shall be sent by certified in	nail, return receipt requested, and if
sent to the COUNTY shall be mailed to:	
and if sent to the CONTRACTOR shall be mailed to:	

## ARTICLE 40 <u>ATTACHMENTS</u>

The following attachment(s) is/are attached hereto, and made a part of this Contract in order of precedence:

A. Attachment A Defense Counsel Guidelines

**IN WITNESS WHEREOF,** the Board of County Commissioners of Orange County, Florida has made and executed this Contract on behalf of the COUNTY and CONTRACTOR has hereunto set its hand the day and year above written.

CONTRACTOR:	ORANGE COUNTY, FLORIDA:
Company Name	Carrie Mathes, MPA, CFCM, CPPO, C.P.M., Procurement Division Manager
Signature	Date
Typed Name	-
Title	_
Date	-

#### ATTACHMENT A DEFENSE COUNSEL GUIDELINES

# ORANGE COUNTY GOVERNMENT ORLANDO, FLORIDA DEFENSE COUNSEL REPORTING AND BILLING GUIDELINES LABOR, EMPLOYMENT, GENERAL/AUTO LIABILITY

#### INTRODUCTION

The primary purpose for these guidelines is to provide a clear and uniform framework of how the third party administrator and Orange County requires cases to be managed with respect to communication, settlement, and billing. Each of these areas is addressed herein.

#### CASE REFERRAL

The law firm shall designate one or more attorneys (or a "lead attorney") to receive new assignments. Cases should then be assigned to one attorney to be handled through the conclusion of the case. The County may designate a specific attorney in the firm to handle the case. Assignments of more than one attorney on a file must be approved by the third party administrator and Risk Manager.

#### NEW ASSIGNMENT ACKNOWLEDGMENT

Within 5 days of receipt of a file, counsel shall acknowledge in writing receipt of new assignments to the third party administrator identifying the attorney assigned and a brief plan for the immediate response to the claim. Copies of all correspondence, notices and pleadings shall be provided to the Risk Manager and the third party administrator. Defense counsel shall promptly respond to all letters or phone calls, and keep the Risk Manager and the third party administrator fully advised of the progress of each case. Requests for action on the part of the third party administrator or Risk Manager should be highlighted in correspondence.

#### Section 40.01 REPORTING

#### **INITIAL REPORTS**

Within 30 days of assignment, counsel shall submit an initial report to the third party administrator. This report shall contain at least the following information:

- **1. Analysis** A written analysis of the case which provides the initial evaluation of the case and identifies the strengths and weaknesses of the case. Counsel's analysis shall also include:
  - a. Summary of the claim
  - b. Legal opinion of liability; whether case should be tried or settled
  - c. Pertinent statutes and/or case law
  - d. An estimated settlement range and jury verdict range
- **2. Investigation** Defense counsel shall identify any additional information needed to establish defenses in the action. To the extent possible this investigation and information gathering shall be done by the program's third party administrator.
- 3. Strategy Counsel shall define the strategy to be used in each lawsuit including:
  - a. The anticipated course of action (i.e. motion to dismiss, motion for summary judgment, negotiated settlement, trial, etc.) to be taken.
  - b. The factors or elements which must be proved or disproved and the necessary

- discovery to establish these defenses or proof.
- c. The timing of the discovery, filing of motions, negotiations, or other objectives.
- d. The tactics to be used in defending the case and the advantages to be gained by the use of these tactics.
- e. If applicable, counsel shall specifically address available defenses under Florida Statute 768.28, with particular emphasis on planning level decisions as compared with operational level decisions.
- **4.** BUDGET Along with the initial case analysis, Counsel <u>shall</u> submit a budget broken down into the stages of litigation. One attorney shall assume primary defense responsibility, assisted by an associate and/or paralegal if necessary. Other staffing requirements shall be pre-approved. Defense counsel shall provide an estimate of the anticipated cost of each significant aspect of the litigation, including the following:
  - a. Anticipated hours and fees to be incurred for research, preliminary pleadings, discovery, motions, pretrial preparation and trial;
  - b. Anticipated depositions and estimated costs;
  - c. Anticipated costs of court reporters or hearing officers;
  - d. Anticipated expenses.

#### STATUS REPORTING

Counsel shall supply a concise status update whenever events change any fact, judgment or opinion bearing on the case. Status updates shall be provided at least every 90 days, even if there has been no activity. Reports shall not repeat previously reported events. These reports shall include:

- a. Discovery completed, including deposition summaries.
- b. Current evaluation of liability.
- c. Current estimate of damages.
- d. Settlement demand and offer, if any.
- e. Significant discovery planned for next six months.
- f. Suitability of dispositive motions.
- g. Budget through current stage, and explanation for budget deviations.
- h. Other significant changes.

#### **DEPOSITION AND OTHER DISCOVERY SYNOPSIS**

Wait time in excess of thirty (30) minutes for a non-appearance at a deposition will need to be approved. Immediately upon receipt, notice of all depositions or hearings shall be sent directly to the third party administrator with a copy to the Orange County Risk Manager. A <u>brief synopsis</u> shall be submitted within ten (10) days of the deposition or receipt of discovery. The report will include:

- 1. Description of testimony or other discovery affecting the claim.
- 2. Impression of witness (deposition).
- 3. Effect upon case/defense strategy.
- 4. Any recommended future activity.

#### SETTLEMENT CONFERENCE/MEDIATION or HEARING

1. Counsel shall notify the third party administrator of a settlement conference, mediation or hearing as soon as the date is set.

- 2. A brief written summary or telephonic update of the result of the settlement conference, mediation or hearing shall be supplied to the third party administrator within 5 days.
- 3. Mediations will be attended by the Director of Risk Management (or designee) who shall be contacted to schedule mediations with a minimum of three weeks prior notice to allow sufficient time for counsel and adjuster to provide reports to the Risk Management Committee (RMC) for settlement authorization.

#### 4. REPORTING:

- a. Give a brief synopsis of the case no more than 2-3 sentences.
- b. Attorney's opinion as to strengths and weaknesses of the case.
- c. Attorney's opinion as to outcome of the trial.
- d. County's change of prevailing using a percentage.
- e. Trial costs and breakdown thereof.
- f. Trial witnesses and County trial representative must be timely notified of trial dates and adequately prepared prior to any deposition or other testimony.
- g. Counsel shall submit a pre-trial report 30 days before trial.

#### Section 40.02 CASE DEVELOPMENTS

#### **CASE FILE DOCUMENTATION**

Counsel shall supply copies of the following items as a matter of course:

#### 1. TO TPA AND COUNTY RISK MANAGEMENT:

- a. Answers
- b. Pleadings
- c. Release, Dismissals or Final Judgments

#### 2. TO TPA ONLY:

- a. Deposition notices and Interrogations
- b. All correspondence

#### **GENERAL PRACTICES**

- 1. Discovery, particularly depositions, must be conducted with a specific goal and defense theory in mind. Aimless or misdirected depositions are unacceptable.
- 2. In all cases, provide realistic options including compromise and settlement, and identify which option you believe is best, comment on the reasonableness of a settlement demand, and recommend a response.

#### FILE HANDLING

Counsel shall evaluate and explain any recommended course of action clearly identifying its positive and value added impact on the case. Any course of action, which does not advance the case or further a realistic strategic/economic outcome, should be avoided.

After counsel has had the file for six (6) months, a brief letter shall be sent to the third party administrator detailing plans for closing the file unless counsel has sent the third party administrator a report within the previous thirty (30) days.

#### **COMMUNICATION**

Efficient and cost effective litigation management is achieved by close teamwork between the third party administrator / Orange County and counsel. Orders and/or instructions for litigation management shall be accepted from the third party administrator. Counsel and the third party administrator / Orange County should agree prior to taking a course of action, i.e. filing summary judgment, etc.

The attorney shall be available for Risk Management Committee meetings or other Program meetings as requested.

#### **CONFIDENTIALITY**

It is understood that said communication between counsel, Legal Bill Review, the named defendants and Orange County is considered attorney work product, which is confidential and privileged until such time as the claim litigation or proceeding are concluded. See Florida Statute Section 119.07. Legal Bill Review, Inc. is specifically employed as an agent of the third party administrator and all communication is deemed confidential.

#### **EXPERT WITNESSES**

Expert witnesses, including medical witnesses, shall not be engaged without prior approval from the third party administrator. Unless otherwise authorized, the third party administrator will arrange Independent Medical Examinations.

#### 1) INVESTIGATION / SURVEILLANCE / REHABILITATION

Under no circumstance is counsel to retain services of any provider, such as rehab, surveillance, etc. without specific authority from the third party administrator and/or County Risk Manager.

#### **INTRA-OFFICE CONFERENCES**

We will not pay for intra-office conferences. We will not pay for file memoranda giving directions to staff, or any other form of intra-office conference, whether oral or written. We will not pay for memos to the file following telephone calls.

#### **FILE REVIEWS**

We will not pay for any repetitive file reviews. We will not pay for searching a file to look for documents, reports, etc.

#### 2) RESEARCH

We will not pay for legal research, which exceeds eight (8) hours per pleading without prior approval from the third party administrator. We will not pay for legal research to educate or re-familiarize counsel with the basic principals of law needed for the defense of the matter.

#### **REVISIONS**

We will not pay for proofreading, editing mistakes and textual changes necessitated by substandard work product. Edits/revisions in work are only billable if new information is obtained or requested by the third party administrator / Orange County.

#### SETTLEMENT AUTHORITY

Authorization of settlement may only be given by the third party administrator / Orange County. Certain settlement recommendations are reviewed and authorized by the RMC at their weekly meetings, so timely coordination with adjuster on meeting agenda items is required.

#### USE OF APPROPRIATE PERSONNEL

Counsel shall assign personnel appropriate to a particular case or legal task to handle the matter to conclusion. Do not reassign the file to other counsel without prior approval. We will not pay for transfer file reviews due to internal reasons. Tasks shall be assigned to staff at the appropriate level of expertise and billing rate as requested by Orange County. We approve of using a qualified paralegal when appropriate and expect that paralegal tasks will be performed at paralegal rates. Clerical tasks are never billable.

We will not reimburse for work performed by an attorney or paralegal that could have been more cost effectively performed by the third party administrator/Orange County personnel, unless approved in advance and in writing.

#### Section 40.03 PARALEGAL TASKS

#### Including but not limited to:

- 1. Separate, organize and open files.
- 2. Separate note sheets on files.
- 3. Schedule and arrange depositions.
- 4. Coordinate discovery responses (with adjuster approval only).
- 5. Draft and send Request for Production of Documents (standard).
- 6. Draft and send Subpoenas.
- 7. Review files for discovery responses (with adjuster approval only).
- 8. Line by line deposition summary.
- 9. Coordinate and schedule independent medical evaluations (with adjuster approval only).
- 10. Prepare Interrogatories (form).
- 11. Prepare medical indices.
- 12. Summarize employment records.
- 13. Summarize medical records.
- 14. Prepare Entry of Appearance/Notice of Representation.
- 15. Organize and prepare exhibit list.
- 16. Requesting and obtaining medical records (with adjuster approval only).
- 17. Prepare Hearing/Mediation/Deposition Notices.

#### Section 40.04 CLERICAL TASKS

#### Including but not limited to:

- 1. Scheduling and arrangements
- 2. Calendaring
- 3. Scheduling meetings
- 4. Scheduling of appointments

- 5. Conflict checks
- 6. Telephone calls and or correspondence to copy service providers, etc.
- 7. Travel arrangements
- 8. Processing vendor bills
- 9. Photocopying
- 10. Faxing
- 11. Obtaining directions/addresses/telephone numbers
- 12. Confirming and/or canceling appointments/meetings
- 13. Preparation of transmittal correspondence

#### (a) BILLING PRACTICES

#### (i)BILLING INCREMENTS

Counsel shall bill time in one-tenth (0.10) for hour increments.

#### (ii)FREQUENCY OF BILLING

All cases shall be billed on a bi-monthly basis or when the unpaid balance due reaches \$2,500 whichever comes first. Attorneys submitting the bills for payment are responsible for the content of the bills and shall work with the third party administrator and its independent bill review company to resolve problems or answer questions. All bills shall be directed to the third party administrator or designee for payment.

#### (iii)DISBURSEMENTS

Counsel shall get prior approval on all expenses greater than \$300.00. Counsel shall pay all expense items and submit a copy of the expense documentation with the monthly invoice.

#### MULTIPLE ATTORNEY/PARALEGAL ATTENDANCE

Unless otherwise approved in advance, only one attorney is authorized to attend depositions, meetings, hearings, etc. The third party administrator / Orange County recognizes that there are complicated cases, which may require assistance of a paralegal, however, authorization must be obtained by the third party administrator/Orange County. If co-counsel or a paralegal is approved, we will reimburse one attorney or paralegal at the full hourly rate. We will reimburse co-counsel or paralegal at 50% of the normal hourly rate, except as authorized by the third party administrator / Orange County.

#### (iv)TRAVEL TIME AND EXPENSES

We will only reimburse counsel for travel expenses in excess of 25 miles at the rate of \$0.445 per mile. There will be no reimbursement for trips under twenty-five (25) miles. Travel time will be reimbursed at \$50.00 per hour. Travel outside the Counties of Orange, Osceola or Seminole must be pre-approved by the Risk Manager.

- 1. When attending multiple hearings at the same location on behalf of the Program and/or other insurance carriers, counsel shall pro rate the travel expense among all files.
- 2. Coach class airfare, moderately priced hotel accommodations and meals will be reimbursed. Travel expenses shall be itemized on counsel's billing, with copies of all receipts attached.

#### **BILLING FORMAT**

Counsel shall submit bills on a monthly basis with the original and a copy attached. The billing format shall provide the following:

#### Fees

- 1. Date of service
- 2. Specific <u>detailed</u> description of each task performed
- 3. Identity of the individual performing the task
- 4. Amount of time billed per task
- 5. Hourly rate and dollar amount
- 6. Professional level of each timekeeper
- 7. Travel time is to be billed separately from the task performed as a result of the travel
- 8. Billing shall be in increments of one-tenth (0.10) of an hour only
- 9. Where multiple activities are billed on a single day, each activity shall be shown and charged separately. Time entries shall be grouped only where the activity takes less than one-tenth (0.10) of an hour.

#### **Expenses**

1. All expenses shall be itemized by date including photocopies, mileage, and long distance phone and facsimile charges.

Each interim and final statement shall reflect current period outstanding fees plus cumulative paid fees from the inception of the legal activities of the file.

#### **EXCLUDED EXPENSES**

Effective immediately, the following items will not be reimbursed, unless we have specifically agreed to accept the expenses:

- 1. Word processing, clerical or secretarial charges, whether expressed as a dollar disbursement or time charge
- 2. Storage of open or closed files, rent, electricity, postage, local telephone or any other items traditionally associated with overhead
- 3. Per photocopy charges in excess of \$0.15 (fifteen cents) per page
- 4. Receipt or transmission of local facsimiles charges. We will pay only the actual long distance telephone line charges incurred for fax transmissions.
- 5. Auto mileage rates in excess of \$0.445 per mile, for trips over 25 miles only.
- 6. We will not reimburse overtime incurred for the convenience of counsel or by counsel's failure to meet deadlines known in advance. For all staff involved on the file.
- 7. Equipment, books, periodicals, research materials or Westlaw/Lexis or other like items.
- 8. Express charges, messenger services or like, without prior consent by the third party administrator. We expect these expenses to be incurred in emergency situations only. Where case necessity requires the use of these services, we will consider reimbursement on a case-by-case basis.
- 9. Responding to requests from auditors for Orange County / third party administrator or counsel disputing a recommended reduction.

#### 1) FLAT CHARGES: MINIMUM CHARGES

Counsel shall not apply flat charges as part of its rate structure unless such flat charges have specifically been agreed to by the third party administrator or Orange County Director of Risk Management, nor shall counsel apply a minimum charge for any activity.

#### **DISPUTES**

Any audit disputes shall be sent by mail or fax to Legal Bill Review, Inc. with objective supportive documentation of the task in question, within thirty (30) days of receipt of the Explanation of Audit in order for the task to be reconsidered. Any audit dispute received after thirty days (30) will not be reconsidered.

No disputes are allowed due to violation of client guidelines.

#### PERFORMANCE EVALUATION

In order to insure that superior results are achieved in the most cost-effective manner, The Program is committed to the on-going evaluation of services provided by counsel, by measuring substantive performance in such areas as:

- o Extent to which the firm is fully familiar with all aspects of the Law.
- o Ability to resolve assignments in an expeditious and cost-effective manner.
- Extent to which firm communicates with adjusters prior to taking a course of action.
- o Ability of the firm to mitigate case within or below the settlement authority level and within established budget.
- o Ability of the firm to prepare for and effectively present its case at a hearing or trial.
- o Competence of attorney staff.
- o Extent to which firm complies with reporting and billing requirements of The Program.
- o Ability of the firm to obtain a favorable result.

#### Section 40.05 REPORT SAMPLES

Orange County's Risk Management Department believes that an effective defense requires an early and thorough evaluation of the case. Therefore, we require an <u>Initial Analysis and Case Budget</u> within thirty (30) days of the date of assignment. For all employment claims, the attached Claimant Data Sheet shall be submitted along with the initial case analysis.

<u>Periodic Report</u> is required three (3) months after the initial case analysis and every three (3) months thereafter until resolution of the case. <u>Pre-Trial Assessment</u> is required thirty (30) days before trial. It is not necessary to copy Risk Management on routine correspondence, notices, etc.

A sample outline for each report is attached. These outlines are meant as minimum guidelines. You may add to your report, as you deem necessary.

#### **INITIAL CASE ANALYSIS**

Plaintiff/Charging Party:				
Facts as determin	ed from insured investigation:			
Liability:  a. b. c. d. e. f. g. h.	Counsel's opinion. Strengths and weaknesses of the case. Credibility of Insured's witnesses. Does documentation support Insured's version? Additional investigation needed, if any. Suitability of dispositive motions and % chance for success.			
Damages:	<ul><li>a. Counsel's estimate of recoverable damages.</li><li>b. Pre-judgment interest of plaintiff's attorney fees.</li><li>c. Availability of punitive damages.</li></ul>			
Settlement:				

Insured/Client:

- a. Counsel's opinion as to whether the case should be tried or settled.
- b. Counsel's opinion of settlement value.
- c. Is ADR appropriate? If not, Why not?
- d. Settlement demand.
- e. Pre-claim settlement negotiations (if any).

#### Plaintiff's Counsel:

a. Ability and general reputation.

Other issues presented:

For EEOC claims, is the charging party likely to file suit?

## **CLAIMANT DATA SHEET**

Prepar	red by: D	ate:
1.	Claimant's name:	
2.	Date of disputed employment action:	
3.	Claimant's title or position:	
4.	Department of Program:	
5.	Claimant's annual salary:	
6.	Claimant's years of service:	
7.	Brief description of benefits:	
8.	If this claim involves denial of a promotion or a and benefits for the position sought or of the position demoted.	· · · · · · · · · · · · · · · · ·
Tit	itle:	
Sa	alary:	
Be	enefits:	

#### PERIODIC REPORT

#### Insured/Client:

Significant dates:

• Trial:

Plaintiff:

- Settlement Conference:
- Other:

Discovery completed:

For Deposition, indicate deponent, reason deposed and impression of witness. Please provide a deposition summary. It is not necessary to send a copy of the deposition, unless requested.

Current evaluation of liability:

• Explain any change from previous report.

Current estimate of damages:

- Verdict value:
- Settlement value.

#### Settlement:

- Current demand;
- Current offer, if any;
- ADR recommended?

Significant discovery or other activity planned in the next six (6) months:

Suitability of dispositive motions and % of chance of success:

Budget through this state of litigation:

- Amount actually billed through this state of litigation.
- Difference.
- Please explain any variance in the amount spent. Does the budget need adjustment? If yes, attach budget.

Other significant changes since prior report.

## PRE-TRIAL ASSESSMENT

Insured/Clien	t:
Plaintiff:	
	Trial date and probability of being tried on that date:
	Final pre-trial conference date:
	Pending claims:
	<ul> <li>Liability evaluation of each;</li> <li>Damages associated with each;</li> <li>Probability of verdict for each;</li> <li>Attorney fees awarded?</li> </ul>
	Witness:
	<ul> <li>Demeanor, credibility and role of each plaintiff's witness;</li> <li>Demeanor and credibility of each defense witness.</li> </ul>
	Additional work between now and trial:
	Total budget:
	Budget to date:
	Amount billed to date:
	Amount anticipated through trial:
	Please explain any difference between the amounts budgeted and billed or anticipated to be billed: