

August 9, 2017

**BOARD OF COUNTY COMMISSIONERS
ORANGE COUNTY, FLORIDA**

ADDENDUM #1

**IFB #Y17-1138-KB
UNIFORM RENTAL AND LAUNDRY SERVICES FOR UTILITIES
TERM CONTRACT**

The above IFB is changed as follows:

1. The acceptance date has been changed as follows: Sealed bid offers will be accepted up to **2:00 PM** (local time), **Tuesday, August 15, 2017**.

The following are questions, with respective answers, for the above Invitation for Bids:

2. QUESTION – Uniform service agreements have a cancellation with cause, and cancellation for convenience terms. Can you please clarify the difference in the following sections? Page 17, Section: Termination, bullet b-termination for convenience; page 24, bullet 23 contract expiration/cancellation option under special terms and conditions.

ANSWER – Page 17 Section 6-B is in reference to early termination of the contract for convenience. Page 24 Section 23 is in reference to a buyout option at the end of the contract. The end may be due to expiration or cancellation/termination.

3. QUESTION – It stands to reason Orange County wishes to have price and performance protection during the service agreement term. Vendor will ensure such protection through the defined CPI guidelines outlined in Section 14 and guarantee performance as outline in Section 6-A. In fair exchange, Vendor would expect Orange County's commitment to satisfy the full five-year term if said commitments are met. We want to confirm Orange County's alignment. Given the large up-front investment made by rental companies, standard industry terms for Cancellation for Convenience call for either: A.) a full garment buyout or B.) a restitution sum equal to 50% of the average rental spend remaining on the full agreement to ensure that the supplier is made somewhat whole (or whichever is less).

ANSWER – Orange County's Terms and Conditions are firm.

4. QUESTION – Will the county require embroidered emblems (affixed patches) and/or direct embroidery (when logo or name is sewn directly into the garment

fabric)? The bid language talks about both but the pricing page 36, line 35 and 36 doesn't have space for pricing both options.

ANSWER – The County desires to have direct embroidery names and logos.

5. QUESTION – The bid notes 11 sets of uniforms and 2 sets of coveralls in group A and 11 sets of uniforms for group B; however, the extended rate formula on the pricing pages does not show the sets in the calculations. Do you want the calculation to be multiplied by a single garment (as shown) or do you want the noted sets factored in?

ANSWER – Price per garment based on the specifications of lot one (1) and lot two (2).

6. QUESTION – Will the county consider alternative garments to the vented apparel? Vendor does not offer vented garments as a standard rental product. Vented apparel would be considered specialty items requiring a buyback. We have selected some exceptional alternatives for your consideration, provided this is allowed.

ANSWER – The County desires vented clothing due to the nature of the work performed and the weather conditions in which it is performed in. Any buy-back options offered will be accepted at the option of the County and not a requirement of the contract or a contingency of the bid.

7. QUESTION – Will the county address mutual negligence by both parties in the Indemnification Section? Vendor would like for Orange County to consider adding additional language to fortify accountability of both parties and address this gap in terms.

ANSWER – Orange County's Terms and Conditions are firm.

8. QUESTION – Regarding supplier evaluations, how will the following areas be weighted, prioritized or ranked: price, garment quality, garment comfort, inventory control measures, and effective account management?

ANSWER – This invitation for bid will be awarded to the lowest responsible and responsive bidder.

9. QUESTION – What is the evaluation criteria for garments? (Most important features)

ANSWER – The garments are to meet the specifications listed on our invitation for bid. This invitation for bid will be awarded to the lowest responsible and responsive bidder.

All other specifications, terms and conditions remain the same.

ACKNOWLEDGEMENT OF ADDENDA

- a. The bidder shall acknowledge receipt of this addendum by completing the applicable section in the solicitation or by completion of the acknowledgement information on the addendum. Either form of acknowledgement must be completed and returned no later than the date and time for receipt of the bid.

- b. Receipt acknowledged by:

Authorized Signer

Date Signed

Title

Name of Bidder