

Orange County Sheriff's Office
Vendor Questions reference
ITB #189-21 Law Enforcement Vehicle Equipment
ITB # 190-21 Law Enforcement Vehicle Installation
ITB # 191-21 Law Enforcement Vehicle Graphics
Addendum #1 (Issued 04/16/21)

Questions for ITB # 189-21 and # 190-21 and # 191-21

1. ITB# 189-21 does not have a reference page in the bid packet. Is it okay to use 190-21 and just amend the bid ID and description?

No, treat each bid separately. If it doesn't have a reference page then don't include one.

2. Whether companies from Outside USA can apply for this?
(Like, from India or Canada)

All companies can respond to ITB #'s 189-21 & 190-21.

3. Whether we need to come over there for meetings?

The awarded vendor(s) will, at OCSO's discretion, be required to attend meetings at OCSO's Fleet Management Facility.

4. Can we perform the tasks (related to RFP) outside USA?
(Like, from India or Canada)

No.

5. Can we submit the proposals via email?

Please see the Delivery of Bid Submissions sections listed in both ITB #'s 189-21 & 190-21.

6. Your agency separated a bid for parts from a bid for labor to up fit the emergency vehicles. You have asked for us to explain our warranty procedures and are asking for 5 years from the date of delivery of the vehicle.

What happens if we win the labor portion only (you buy parts from a different vendor)? **See Below**

What happens if we provide an excellent installation and two years later one of the modules inside the roof top light bar stops working? See below

Would we be responsible for opening the light bar and replacing/repairing the bad module for a period of 5 years even though we did not sell you the light bar? **See below**

Similar question with a speaker: What happens if a siren speakers blows after 3 or 4 years in service as a result of an internal Manufacturer defect? Would we be responsible for labor to swap the speaker? If so who provides the new speaker if we did not sell it initially?

Warranty procedure will need to specify any noted exceptions from the standard 5 years (i.e. AceK9 products covered for 3 years only), any specific procedures your company will require to warranty equipment if said was provided by you and installed by another vendor (i.e. photo evidence, electrical tests, etc.) and how labor reimbursement will be determined, if at all.

If a failure is determined to be caused by a manufacturer defect and/or quality in workmanship, the vendor who originally supplied said equipment will be responsible for providing an identical replacement and issuing labor reimbursement on a case-by-case basis. If, however, the installation vendor is determined to be at fault for a given failure, it will be the responsibility of the installation vendor to provide an identical replacement and install the component at no charge to OCSO. Lastly, if determined that a failure was due to driver abuse, OCSO will be responsible for both the cost of replacement and installation. Both the equipment and installation vendors will be notified of a failure prior to work/ diagnosis commencing. The vehicle will be transported to the installation vendor initially.

If a dispute should arise between the vendor who provided the equipment and the installation vendor, OCSO will require all concerns be detailed from both parties and delivered via email to the POC on file

for Fleet Management at that given time. OCSO will have the final say as to which party is responsible for a given component failure.

7. Same situation from the other perspective.

What happens if you buy all the parts from us but we do not win the installation up fit bid? **Please refer to the above answer for Question 6.** If we sell you speakers and one goes bad after 4 years, are we simply responsible for assisting in getting the manufacturer to repair the defective speaker? Or are we somehow then responsible for the up fitter's time who has to physically swap the part on the vehicle?

Please refer to the above answer for Question 6.

8. The bid is requesting a "set flat rate" price for install However, the language says "police equipment includes, but is not limited to the following:" This indicates to me that your agency can add more product to install. This would require more time and incur more cost. How do we address this issue?

Minor equipment variations such as reverse light kill switch, siren park/kill and/or hands free siren control will need to be accounted for in each response. If, after awardee(s) are determined, a vendor feels as though installation labor is higher, or lower, than accounted for on their original bid response, concerns will need detailed and delivered via email to the primary POC on file for OCSO Fleet Management and prior to any work commencing. Any and all post bid price variations will be determined on a case-by-case basis and final approval is solely determined by OCSO.

9. There is no brand listed on the bid. One example of an item being installed is "front and rear cage partitions" There is a different amount of labor time required to install a Setina brand Prisoner system Than a Pro-Gard brand prisoner system. How do we address the difference when the bid does not advise what brand will be used.

Manufacturer labor variations will need accounted for in each response. Please refer to ITB #189-21 for a list of possible manufacturers. If, after awardee(s) are determined, a vendor feels as though installation labor is

higher, or lower, than accounted for on their original bid response, concerns will need detailed and delivered via email to the primary POC on file at that time for OCSO Fleet Management prior to any work commencing. Any and all post bid price variations will be determined on a case by case basis and final approval is solely determined by OCSO.

10. The bid calls for installation of a push/pull switch. Please clarify the use of this switch and placement.

The push/pull switch will be mounted to a pre-drilled center console plate and, once activated, will power on the switch control box which will allow the emergency equipment to be activated.

11. The bid calls (8) single red blue lights to be mounted exterior and 2 tag lights. Are these standard self-contained leds' that just need to receive power/ground. Or will these be expected to be remote style lights that need to be set to steady burn and run individually back to the siren controller.

The side and rear lighting selected will be self-contained with power, ground and sig-ref/pattern change. Said lighting will not be required to run individually. Rear lighting will illuminate together on position 1; all rear, side and front lighting will illuminate from positions 2 & 3.

12. A brand is not specified on the front push bumper with front and side angled lights. Some bumpers require the up fitter to attach and wire all lights individually and some already have lights built into the bumper and arrive "complete" There is a difference in the amount of labor required to install different types. How would this issue be addressed?

The push bumper selected will not have lighting incorporated and will require a 6-head LED Red/Blue light mounted below the top bar and one 45 degree light installed mid-height on each side (see ITB #191-21, P.8 for photo of push bumper lighting configuration). Labor, wiring and miscellaneous materials are to be accounted for in each vendor's response.

13. In scope of work. Do you have an estimated yearly total of vehicles that will need wraps?

Wraps are installed on approximately two (2) OCSO vehicles per year.

14. 3M 5100r projected durability is only 4 years printed. I know the contract is asking for at least 7 years warranty. 3M 680cr has a projected durability of 8 years. This product is reasonably more expensive but looks to be a better fit for the bid. Should I quote on this?

According to the 3M website (link) it says under the specs that the max durability is 7 years. Based on conversations with the 3M rep, we understood that MCS vendors who use the correct film and ink should be covered.

15. Did our company need to present at the walk through to place a quote?

No.

16. Are you wanting 3 vehicles wrapped?

No.