

January 24, 2017

BOARD OF COUNTY COMMISSIONERS  
ORANGE COUNTY, FLORIDA

IFB #Y17-159-MV  
VENDING MACHINES AT CORRECTIONS DEPARTMENT

ADDENDUM NO. 1

The above Invitation for Bids is changed. Additions are indicated by underline, deletions are indicated by ~~strikethrough~~.

The acceptance date has been changed as follows: Sealed bid offers will be accepted up to **2:00 PM** (local time), ~~Thursday, January 26, 2017~~ **Tuesday, January 31, 2017**.

1. Page 20, item 10 **CONTRACT TERM/RENEWAL** is changed as follows:

~~A. The contract resulting from this Invitation for Bids shall commence effective upon issuance of a term contract by the County and extend for a period of three (3) years. The contract may be renewed for two (2) additional one (1) year periods, upon mutual agreement of both parties. If any such renewal results in changes in the terms and conditions, such changes shall be reduced to writing as an amendment to this contract and such amendment shall be executed by both parties.~~

**10. CONTRACT TERM/RENEWAL**

A. The contract resulting from this Invitation for Bids shall commence effective upon issuance of a term contract by the County and extend for a period of five (5) years. The contract may be renewed for two (2) additional one (1) year periods, upon mutual agreement of both parties. If any such renewal results in changes in the terms and conditions, such changes shall be reduced to writing as an amendment to this contract and such amendment shall be executed by both parties.

2. Page 21, item 12 **PRICE ESCALATION/DE-ESCALATION (CPI)** is changed as follows:

~~The original revenue split percentages shall be firm for the entirety of the initial (three years) contract period.~~

**12. PRICE ESCALATION/DE-ESCALATION (CPI)**

The original revenue split percentages shall be firm for the entirety of the initial (five years) contract period.

3. Pages 65-69 of the Attachment A-3 are replaced with 65A - 69A (see attachment A-3a).

4. The following are questions, with respective answers, for the above IFB:

Question 1 – How would you expect equipment manufacture dates prior to being awarded the bid? That info would not be available to anyone prior to ordering equipment.

Answer – Bidder's existing equipment intended for these services shall be no more than five (5) years old. That is five (5) years from the date it was manufactured. All equipment ordered post contract award shall also comply. Bidder shall indicate if equipment must be ordered and provide a statement confirming understanding of this requirement.

Question 2 - Are we allowed to provide newly refurbished equipment that are within five (5) years old?

Answer – We will not accept any equipment that is older than five (5) years from the date of manufacture. If the equipment is five (5) years old or less but has been refurbished then, it is acceptable.

Question 3 – Can we include exceptions with our response, if bidders will receive the purchase order for review, and whether the terms and conditions of such purchase order will be negotiable?

Answer - When completing your bid, do not attach any forms which may contain terms and conditions that conflict with those listed in the County's bid documents(s). Inclusion of additional terms and conditions such as those which may be on your company's standard forms shall result in your bid being declared non-responsive as these changes will be considered a counteroffer to the County's bid.

Question 4 – Provide the current commission percentage paid on the commissionable vending machines.

Answer – The current commission is 10%.

Question 5 – Provide the total dollar amount received in commissions for the previous twelve (12) months.

Answer – Commissions for 2016 is \$6,221.51.

All other specifications, terms and conditions remain the same.

#### **ACKNOWLEDGEMENT OF ADDENDA**

A. The bidder shall acknowledge receipt of this addendum by completing the applicable section in the solicitation or by completion of the acknowledgement information on the addendum. Either form of acknowledgement must be completed and returned not later than the date and time for receipt of the bid.

IFB #Y17-159-MV

Addendum No. 1

Page 2 of 8

B. Receipt acknowledged by:

\_\_\_\_\_  
Authorized Signer

\_\_\_\_\_  
Date Signed

\_\_\_\_\_  
Title

\_\_\_\_\_  
Name of Bidder

**ATTACHMENT A-3a  
PRODUCT PRICING REQUIREMENTS**

**Commission Sharing Machines (Royalties)** – Contractor shares profits from these machines with The Board of County Commissioners – Orange County Corrections.

**Commissioned Machines : Soft Drinks/Other Beverages**

<b>Item Description</b>	<b>Product Size in Ounces</b>	<b>Unit Price</b>
Pepsi Products	12 oz.	\$ .90
Pepsi Products	20 oz.	\$1.25
Coca Cola Products	12 oz.	\$ .90
Coca Cola Products	20 oz.	\$1.25
Gatorade	20 oz	\$1.50
Juice Drinks	small	\$1.00
Juice Drinks	large	\$1.50
Other Drinks	small	\$ .90
Other Drinks	large	\$1.25

**Commissioned Machines : Hot Beverages**

<b>Item Description</b>	<b>Product Size in Ounces</b>	<b>Unit Price</b>
Coffee	small	\$ .50
Coffee	large	\$ .75
Other Hot Drinks	small	\$ .50
Other Hot Drinks	large	\$ .75

**Commissioned Machines : Chips and Snacks**

<b>Description</b>	<b>Product Size in Ounces</b>	<b>Unit Price</b>
Doritos Assorted varieties	small	\$ .65
Doritos Assorted varieties	large	\$ .90
Baked Doritos Assorted Varieties	small	\$ .65
Baked Doritos Assorted Varieties	large	\$ .90
Sun Chips Assorted Varieties	small	\$ .65
Sun Chips Assorted Varieties	large	\$ .90
Fritos Assorted Varieties	small	\$ .65
Fritos Assorted Varieties	large	\$ .90
Cheetos – Assorted Varieties	small	\$ .65

Cheetos – Assorted Varieties	large	\$ .90
Lays Chips - Assorted Varieties	small	\$ .65
Lays Chips - Assorted Varieties	large	\$ .90
Lays – Baked Assorted	small	\$ .65
Lays – Baked Assorted	large	\$ .90
Other Snack Items (Pretzels, Popcorn, Peanuts, Chex Mix, Trail Mix, etc.)	small	\$ .65
Other Snack Items (Pretzels, Popcorn, Peanuts, Chex Mix, Trail Mix, etc.)	large	\$ .90

**Commissioned Machines : Cookies, Crackers, Pastries**

Description	Product Size in Ounces	Unit Price
Nabisco/Keebler – Assorted Varieties (cookies, crackers)	small (one size)	\$ .90
Other Cookies/Crackers – Assorted Varieties	small (one size)	\$ .90
Other Baked Goods (pies, buns, cakes, pop tarts, muffins, etc.)	One size	\$ .90

**Commissioned Machines : Candy**

Description	Product Size in Ounces	Unit Price
Name Brand Candy Bars (Snickers, Pay Day, Butterfinger, Three Musketeers, Milky Way, Almond Joy, Hershey's, etc.)	large	\$.85
Other Candy (M&Ms, Twizzlers, Raisinets, Rolos, Skittles, mints, etc.) 100 Grand Bar	large	\$.85

**Commissioned Machines : Miscellaneous**

Description	Product Size in Ounces	Unit Price
Ice Cream and Frozen Novelties (Assorted Varieties)	small	\$1.00
Ice Cream and Frozen Novelties (Assorted Varieties)	large	\$1.75

**Non-Commission Sharing Machines – Contractor keeps all profit from these machines.**

**Non- Commissioned Machines : Soft Drinks/Other Beverages**

Item Description	Product Size in Ounces	Unit Price
Pepsi Products	20 oz.	\$1.00
Coca Cola Products	20 oz.	\$1.00
Gatorade	20 oz	\$1.50
Juice Drinks	small	\$1.00
Juice Drinks	large	\$1.25
Other Drinks	small	\$1.00
Other Drinks	large	\$1.25

**Non Commissioned Machines : Hot Beverages**

Item Description	Product Size in Ounces	Unit Price
Coffee	small	\$.50
Coffee	large	\$.75
Other Hot Drinks	small	\$.50
Other Hot Drinks	large	\$.75

**Non Commissioned Machines : Chips and Snacks**

Description	Product Size in Ounces	Unit Price
Doritos Assorted varieties	small	\$.65
Doritos Assorted varieties	large	\$.90
Baked Doritos Assorted Varieties	small	\$.65
Baked Doritos Assorted Varieties	large	\$.90
Sun Chips Assorted Varieties	small	\$.65
Sun Chips Assorted Varieties	large	\$.90
Fritos Assorted Varieties	small	\$.65

Fritos Assorted Varieties	large	\$.90
Cheetos – Assorted Varieties	small	\$.65
Cheetos – Assorted Varieties	large	\$.90
Lays Chips - Assorted Varieties	small	\$.65
Lays Chips - Assorted Varieties	large	\$.90
Lays – Baked Assorted	small	\$.65
Lays – Baked Assorted	large	\$.90
Other Snack Items (Pretzels, Popcorn, Peanuts, Chex Mix, Trail Mix, etc.)	small	\$.65
Other Snack Items (Pretzels, Popcorn, Peanuts, Chex Mix, Trail Mix, etc.)	large	\$.90

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Nabisco/Keebler – Assorted Varieties (cookies, crackers)	small (one size)	\$.90
Other Cookies/Crackers – Assorted Varieties	small (one size)	\$.90
Other Baked Goods (pies, buns, cakes, pop tarts, muffins, etc.)	one size	\$.90

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Name Brand Candy Bars (Snickers, Pay Day, Butterfinger, Three Musketeers, Milky Way, Almond Joy, Hershey's, etc.)	large	\$.85
Other Candy (M&Ms, Twizzlers, Raisinets, Rolos, Skittles, mints, etc.) 100 Grand Bar	large	\$.85

**Non Commissioned Machines : Miscellaneous**

<b>Description</b>	<b>Product Size in Ounces</b>	<b>Unit Price</b>
Ice Cream and Frozen Novelties (Assorted Varieties	small	\$1.25
Ice Cream and Frozen Novelties (Assorted Varieties	large	\$2.00