

December 21, 2016

**BOARD OF COUNTY COMMISSIONERS
ORANGE COUNTY, FLORIDA**

**RFQ #Y17-155-TA, STEP 1
INTERNET AND TELEPHONE PROVIDER SERVICE FOR THE ORANGE COUNTY
CONVENTION CENTER**

ADDENDUM NO.2

This addendum is hereby incorporated into the RFQ document. The following items are clarifications, corrections, additions, deletions and/or revisions to and shall take precedence over the original documents. Deletions are denoted by ~~strikethrough~~ and additions via underline.

A. General Terms and Conditions, Article 11, Florida Preference is hereby deleted in its entirety.

B. Article 43 of the General Terms and Conditions shall hereby be added:

43. LICENSES AND PERMITS

Prior to furnishing the requested product(s), it shall be the responsibility of the Contractor to obtain, at no additional cost to Orange County, any and all licenses and permits required to complete all contractual requirements. These licenses and permits shall be readily available for review by the Manager, Procurement Division or authorized designee.

C. Qualifications Response Format, page 23, Section 2(d) is revised as follows:

Provide a statement confirming that the Respondent shall purchase all new equipment as necessary in providing the level of service as detailed in the Scope of Services, from Contract start date through the entirety of the Contract. A current equipment list of network and related components is included as Attachment D-2, and lists original purchase values. Attachment D-2 is not to be considered as a defacto list of required equipment but is provided to prospective firms only as a guide to illustrate the scale and scope of equipment levels currently in use to provide services. Actual equipment needed shall be the determination of the Contractor, subject to final approval by OCCC. The new equipment purchase requirement applies only to the equipment and components related to network and internet services, and does NOT apply to the telephone related components (as shown on Attachment D-1).

D. Scope of Services, Section 9, Item E (1), on page 43, is revised as follows:

E. New Equipment Purchase

1. Upon execution of the Contract, the Contractor shall purchase all new network and internet equipment as necessary in providing the level of service as detailed in the Scope of Services, from Contract start date through the entirety of the Contract.

RFQ #Y17-155-TA, STEP 1

Addendum No. 2

Page 1 of 10

A current equipment list is included as Attachment D-2, and lists original purchase values. This Attachment is not to be considered as a defacto list of required equipment but is provided only as a guide to illustrate the scale and scope of equipment levels currently in use to provide services. Actual equipment needed shall be the determination of the Contractor, subject to final approval by OCCC. The new equipment purchase requirement applies only to the equipment and components related to network and internet services. The purchase of all new equipment does NOT apply to the telephone related components (as shown on Attachment D-1).

- E. Scope of Services, Section 7, General Business Operations, page 37, is modified as follows:

All materials, consumables, and/or equipment necessary for the proficient installation and operation of all services, whether the materials or equipment are specified herein or not, will be deemed as a part of these specifications and will be required of the Contractor, at no additional cost to the County. Such equipment may include but not be limited to heavy equipment rentals, high lifts, etc. New services for external clients beyond those agreed to herein will be added to this contract through a formal amendment with mutual agreement of the parties as necessary.

- F. Questions and Answers

In accordance with General Terms and Conditions Paragraph 2, 67 questions were received by the December 5, 2016 deadline. Addendum 1 addressed questions 1-21. Below are answers 22-51. Answers for questions 52-67 will be addressed in a future addendum.

22. Question: Is the Florida Preference, as specified on page 6, in effect for this RFQ and/or the IFB?

Answer: See Item A.

23. Question: Will the proposed Contract include a Termination for Convenience? If the answer is yes, then will the Termination for Convenience clause give the County the unilateral right to terminate the Contract?

Answer: The terms and conditions applicable to the Contract will contain the County's standard termination provision which permits the County to terminate a contract for convenience with 30 days written notice. The provision shall not contain a clause for the Contractor to terminate for convenience.

24. Question: Please provide an annual breakdown of revenue by service type (for each of Internet and Telecom). Please itemize revenues from show management, exhibitors and external vendors, along with the corresponding commissions paid to OCCC for each service (including infrastructure charges). We also request this report to include the quantity of items ordered for each service type. Please provide the above requested information for each year presented in Section 30, page 70 and 71 of the RFP (sic) along with an estimate for the current calendar year.

Answer: Exhibit 4, "2012-2016 ISP and TSP Summary". This attachment shows revenues and commissions for the infrastructure fee, internet (ISP) and telephone (TSP) revenues generated via the current Contractor and the associated commissions provided to OCCC. The revenue amounts generally match those as shown in the Revenue Breakdown table on Page 70, Section 33 of the RFQ. However, due to calculation and collection processes, where there are any differences, the enclosed detailed attachment should govern. Data extracted is available in a pdf format only and does not provide for quantity of items ordered for each service type.

25. Question: The Current Provider manages the digital signage, will the new provider be expected to manage the digital signage?

Answer: Digital Signage, while presently managed by the current Contractor under Contract Y6-159, is not included in the scope for RFQ Y17-155-TA. Digital Signage services shall be procured through a separate solicitation to be issued in the near future.

26. Question: What is the number of staff that the current provider has on-site?

Answer: The number of individuals required to provide managerial, technical, sales and customer support varies according to the number and the size of the events. When fully staffed, larger events require approximately 40-45 people of various skill sets to be located onsite and a lower number of staff for smaller events. In addition to the onsite staff, there is a back of house staff who are located offsite and provide engineering, technical and marketing services.

27. Question: Is the OCCC expecting to renew its Avaya Master Support Agreement that is expiring this year or is it that the Responsibility of the new provider?

Answer: The County (OCCC) will handle the renewal process of the Avaya maintenance and support agreement.

28. Question: In the meeting it was mentioned that there would be a 12 month transition period. Does the transition period begin with contract signature or some other date? How many months would the current provider be present during the 12 month transition?

Answer: Per Scope, Section 4, Paragraph C-3, Proposed timeframe shall be from time of contract award to full operational readiness, shall be expeditious as possible, but shall not exceed a 12-month period. The current provider is anticipated to be present and active throughout the transition, as directed by OCCC up to the 12 month period.

29. Question: What is the anticipated decision timeline once the RFQ responses have been submitted?

Answer: The anticipated decision timeline has not yet been finalized. A Procurement Committee will evaluate each response, in the prescribed format, independently and score collectively at a publicly noticed meeting.

30. Question: What is the anticipated date that the RFP (sic) will be released once the RFQ responses have been evaluated and qualified providers determined?

Answer: The anticipated date of Step 2, Invitation for Bids, Y17-155-TA has not yet been determined.

31. Question: What is the required coverage, indoor, outdoor, back of house? Are all 7 Million Square feet covered with the current access points? West Building: 624 Aps, North/South Building: 413

Answer: No, all 7 million square feet are not fully covered with the current access points. However, a high density coverage is required at the both of the buildings, remote parking garage, connector bridges and few remote buildings.

32. Question: The RFQ calls for 3 dedicated VLANs, are these 3 VLANs or a SSIDs?

Answer: There are three (3) SSID and three (3) layer 2 VLANs from your core switch for each SSID.

33. Question: Is core drilling permitted if it would be required in some areas?

Answer: Yes Core Drilling is permitted after proof of x-ray is provided with proper permitting.

34. Question: Are boom lifts provided by the OCCC?

Answer: No, boom lifts are not provided by the OCCC.

35. Question: Is the OCCC fine with the current AP density or are there any gaps in coverage or complaints?

Answer: Current AP density needs upgrading, expansion, and high density coverage.

36. Questions: The term “Corporate Advertising”, is this assumed to be the bidder’s corporate advertising designed to increase awareness of the bidder’s capabilities within the industry itself or capabilities at the OCCC?

Answer: ‘Corporate Advertising’ refers to increased brand awareness and the image of the organization and the OCCC, which may include promoting on a local basis (site visits, local events, community involvement) and industry events (as being a member of Industry organizations and attending events).

37. Question: Can the term “Mass marketing campaign” be better defined? Are the campaigns designed to target exhibitors of current and upcoming events or industry wide marketing campaigns?

Answer: Generally, ‘mass marketing’ refers to targeting exhibitors of current and upcoming events that may be in need of the various services (internet and telephone).

38.Question: Can the subcontractor selected in the RFQ submittal obtain a Florida license prior to any work being performed but after award of the contract to the Contractor?

Answer: The awarded Contractor is solely responsible for ensuring any and all applicable licenses are attained and active prior to the time of performing the given service work under this contract. Please refer to Item B.

39.Question: Does the 800Mhz radio system support any Public Safety Operations, 911, MDTs, etc., Please provide details?

Answer: Yes, the Orange County Sheriff and Fire department will be utilizing this 800 Mhz radio system when they arrive on site responding to emergency and crisis situations. Sheriff personnel have permanent offices at the OCCC.

40.Question: Can you provide details as to what will be supported on the 200Mbs connection to the Sheriff's Operation Center? Does it handle secure information that requires encryption? Video Monitoring?

Answer: The Sheriff's Operation connection supports video camera connections and secure data transmission.

41.Question: Can you provide copies of the existing contracts for the DAS and Event Path?

Answer: DAS (Distributed Antenna Systems) Agreements are between the Contractor and the applicable cell phone vendors. Event Path connectivity service agreements is between the Contractor and Smart City Telecom (parent company of the current service provider). OCCC has no involvement of rates charged.

42.Question: Referring to section 12D on page 47 of the RFP(sic), please provide the specific connectivity (e. termination locations, fiber type and fiber quantity) between the OCCC and the local hotels that service convention business?

Answer: EventPath is Smart City Telecoms trademarked service that provides a fiber-based, high-speed ethernet connection between the OCCC and hotels located on International Drive. The service is generally available to hotels on I-Drive from the 528 to Sand Lake Road; however, only the following hotels currently have the capability: Hilton Orlando, Hyatt Regency (f/k/a Peabody), Rosen Plaza, Rosen Centre, Hampton Inn, Las Palmeras by Hilton, Double Tree Hotel, Embassy Suites(both locations), Castle Hotel and Homewood Suites. With the exception of the Rosen hotel properties, Smart City currently owns the equipment and the fiber, including the fiber patch panels and rack mounted network equipment located in the hotel's MDF/network equipment room. Smart City generally provides each hotel with 12 single mode fibers although only one fiber is used for this Gigabit service. With respect to the Rosen hotel properties, the Smart City and Rosen fibers interconnect in the Rosen Centre parking lot and each company owns and operates its portion of the network. Any required cabling and network electronics shall be provided by the Contractor to extend their services from Smart City Telecom demarcations to their client locations.

- 43. Question: On page 49 (marked as page 47), Section 12-D, “Local Hotel Connections”:** Regarding the existing fiber that currently connects between the Center and the local hotels that service convention business:
- Is this fiber available to use by the respondent throughout the term at no cost?
 - Who is responsible for maintenance of this fiber?
 - Which hotels, not currently connected to the Center via fiber, that the Center would like to does?

Answer: The fiber and equipment will be owned by the County at the start of the contract and the Contractor may use the fiber or at their discretion, replace the fiber. Should the Contractor choose to keep the existing fiber, the connectivity service will be at a fee as negotiated between the Contractor and Smart City Telecom. The Contractor shall be responsible for the maintenance of the fiber. The response to Question # 55 addresses the existing hotels with this service. These hotels (Hilton Orlando, Hyatt Regency (f/k/a Peabody), Rosen Plaza, Rosen Centre, Hampton Inn, Las Palmeras by Hilton, Double Tree Hotel, Embassy Suites(both locations), Castle Hotel and Homewood Suites) are the minimum required list. However, if the Contractor wishes to expand the Event Path system/hotel connectivity service, they are welcome to do so.

- 44. Question: What rules does the Center impose upon the Respondent as it pertains to running temporary event cabling?**

Answer: Temporary event cabling shall meet fire and safety codes. All temporary cabling shall be removed after the show has ended.

- 45. Question: "On page 73 (marked as page 71), Section 33-B, “Service Level Summary, Past 5 Fiscal Years”;** Regarding the column labeled “Fiber Drops”, would you please provide a definition of what this service “Fiber Drops” entails/includes? Regarding the column labeled “Fiber Drops”, can you please provide any background as to explain the fivefold increase in # of instances in 2015, vs the previous 4 years?

Answer: Fiber drops definition includes point to point fiber connections. The increase in fiber drops is a result of show technical demands.

- 46. Question: Is it the goal of Orange County through this procurement to have the most technologically advanced convention center in the Country?**

Answer: The expectations of this procurement for the awarded Contractor are as specified in the solicitation’s Scope of Services.

- 47. Question: For proof of active membership in an industry organization, is it acceptable if we list the name of the organization, the approximate start date of our continuous membership and the telephone number of the organization for verification of our membership? If not then what proof would you require?**

Answer: Supporting information to adequately demonstrate and validate membership/participation shall be provided. Active membership may be demonstrated through payment/receipts, membership registration lists from organization, or other similar verification.

48. For proof of our participation in industry organizations, would a list of sponsorships of the organization's events, list of meetings attended and list of leadership roles be sufficient? Or is there something else that you would require as proof of participation?

Answer: Supporting information to adequately demonstrate and validate participation shall be provided. Participation may be demonstrated through submission of articles/white papers, event attendance, involvement/performance of organization activities, program sponsorships, or other similar verification to validate participation.

49. Question: Should we include our membership and participation in the Central Florida organizations?

Answer: All applicable organization memberships and participation verification may be submitted by the Respondent.

50. We don't fully understand the requirement of a detailed report to explain/support the availability of financial resources for new equipment purchases. What details are you looking for?

Answer: Qualifications Response Format, Section 2, Paragraph b, on Page 23, requires the Respondent to provide, in a report and executive summary format, information to support the Respondent's capability and availability of financial resources that demonstrates the sufficient operating funds to meet the requirements as listed in the scope of services, and not only for the day-to-day operations, but also for the acquisition of new equipment purchases at start of service as well as for replacement equipment throughout the term of the contract. The content of the response is at the Respondent's discretion.

51. If we are not required to estimate the cost of purchasing new equipment, then how will the County determine if we have sufficient financial resources to pay for this unspecified investment?

Answer: As stated in Qualification Response Format, Section 4, Paragraph C(2), on page 25, the Respondent is to provide, "A list of proposed equipment and components to be purchased, installed and implemented by the awarded Contractor to provide network and internet services as described in the Scope of Services. This list shall include brand, model and quantity of each unit proposed." Based on the list, the Respondent and the County can estimate the initial equipment investment. To assist the Respondent in creating the equipment and component list, Attachment D-2, which lists brand names, models, quantities, and costs at the time of purchase, is included in this solicitation only as a guide to assist prospective Contractors and to illustrate the scope and scale of the requirements described in the scope of services. Also, as stated in Qualifications Response Format, Section 2, Paragraph d, on Page 23, "Attachment D-2 is not to be considered as a defacto list of required equipment but is provided to prospective firms only as a guide to illustrate the scale and scope of equipment levels currently in use to provide services." "Actual equipment needed shall be the determination of the Contractor, subject to final approval by OCCC.

ACKNOWLEDGEMENT OF ADDENDA

- a. The respondent shall acknowledge receipt of this addendum by completing the applicable section in the solicitation or by completion of the acknowledgement information on the addendum. Either form of acknowledgement must be completed and returned not later than the date and time for receipt of the response.
- b. Receipt acknowledged by:

Authorized Signer

Date Signed

Title

Name of Respondent

SMART CITY

ISP, TSP, Svc Charge Revenue & Commission Breakdown

FY 15-16	ISP Gross Revenue	Infrastructure Commission	ISP Net Revenue	ISP Commission	TSP Revenue	TSP Commission	Commission Total
October-15	\$699,981.48	\$22,064.00	\$677,917.48	\$267,815.66	\$11,691.00	\$4,618.00	\$294,497.66
Retro-Tier	\$0.00	\$0.00	\$0.00	\$125,983.70	\$0.00	\$4,244.33	\$130,228.03
November-15	\$837,640.28	\$44,643.00	\$792,997.28	\$313,234.18	\$23,857.00	\$9,423.00	\$367,300.18
December-15	\$884,067.44	\$53,971.00	\$830,096.44	\$327,888.33	\$30,089.12	\$11,885.26	\$393,744.59
January-16	\$781,152.50	\$43,225.00	\$737,927.50	\$269,343.81	\$12,066.28	\$4,404.26	\$316,973.07
February-16	1,085,919.63	51,004.00	\$1,034,915.63	\$377,744.57	17,104.00	6,243.06	\$434,991.63
March-16	1,378,968.75	80,470.00	\$1,298,498.75	\$473,952.39	34,136.00	12,459.74	\$566,882.13
April-16	715,052.39	19,179.00	\$695,873.39	\$253,993.97	11,315.00	4,130.01	\$277,302.98
May-16	1,612,101.03	110,687.00	\$1,501,414.03	\$548,016.46	26,120.00	9,533.87	\$668,237.33
June-16	402,879.10	31,224.00	\$371,655.10	\$176,865.91	32,197.00	13,080.91	\$221,170.82
July-16	447,461.11	31,762.00	\$415,699.11	\$201,257.21	7,558.00	4,239.21	\$237,258.42
August-16	293,595.69	12,264.00	\$281,331.69	\$108,312.82	1,737.00	668.76	\$121,245.58
September-16	\$983,213.06	\$50,566.00	\$932,647.06	\$368,395.85	\$17,399.00	\$6,872.67	\$425,834.52
Perf Bonus	\$0.00	\$83,740.22	\$0.00	\$83,740.22	\$0.00	\$2,726.44	\$170,206.88
TOTALS	\$10,122,032.46	\$634,799.22	\$9,570,973.46	\$3,896,545.08	\$225,269.40	\$94,529.52	\$4,625,873.82

FY 14-15	ISP Gross Revenue	Infrastructure Commission	ISP Net Revenue	ISP Commission	TSP Revenue	TSP Commission	Commission Total
October-14	\$1,286,482.15	\$76,043.00	\$1,210,439.15	\$478,123.77	\$34,083.58	\$13,463.17	\$567,629.94
Retro-Tier	\$0.00	\$0.00	\$0.00	\$97,527.66	\$0.00	\$27,608.56	\$125,136.22
November-14	\$529,651.89	\$34,956.00	\$494,695.89	\$195,405.22	\$29,740.05	\$11,747.42	\$242,108.64
December-14	\$336,907.20	\$20,684.00	\$316,223.20	\$124,908.34	\$9,940.09	\$3,926.42	\$149,518.76
January-15	\$699,591.92	\$42,717.00	\$656,874.92	\$239,759.69	\$15,017.60	\$5,481.47	\$287,958.16
February-15	\$783,163.67	\$58,928.00	\$724,235.67	\$264,346.24	\$14,407.83	\$5,258.92	\$328,533.16
March-15	\$219,057.22	\$11,616.00	\$207,441.22	\$75,716.21	\$13,810.03	\$5,040.72	\$92,372.93
Retro-Tier	\$0.00	\$0.00	\$0.00	\$80,320.82	\$0.00	\$3,035.62	\$83,356.44
April-15	\$903,159.40	\$43,529.00	\$859,630.40	\$313,765.50	\$34,799.41	\$12,701.91	\$369,996.41
May-15	\$1,357,582.87	\$104,880.00	\$1,252,702.87	\$457,236.79	\$25,021.41	\$9,132.85	\$571,249.64
June-15	\$1,044,629.46	\$52,171.00	\$992,458.46	\$362,247.66	\$55,273.50	\$20,174.87	\$434,593.53
July-15	\$1,079,012.34	\$70,898.00	\$1,008,114.34	\$377,989.92	\$43,422.12	\$16,283.40	\$465,171.32
Retro-Tier	\$0.00	\$0.00	\$0.00	\$46,587.02	\$0.00	\$1,980.50	\$48,567.52
August-15	\$115,049.74	\$4,945.00	\$110,104.74	\$41,289.30	\$538.00	\$201.76	\$46,436.06
September-15	\$271,921.30	\$10,472.00	\$261,449.30	\$98,043.62	\$4,717.00	\$1,768.92	\$110,284.54
TOTALS	\$8,626,209.16	\$531,839.00	\$8,094,370.16	\$3,253,267.76	\$280,770.62	\$137,806.51	\$3,922,913.27

FY 13-14	ISP Gross Revenue	Infrastructure Commission	ISP Net Revenue	ISP Commission	TSP Revenue	TSP Commission	Commission Total
October-13	623,639.81	\$41,033.00	\$582,606.81	\$211,419.62	28,248.58	\$10,310.85	\$262,763.47
November-13	405,333.30	\$25,925.00	\$379,408.30	\$142,278.33	14,746.34	\$5,529.96	\$173,733.29
December-13	523,295.21	\$34,297.00	\$488,998.21	\$188,264.50	18,392.00	\$7,081.01	\$229,642.51
January-14	339,761.50	\$20,213.00	\$319,548.50	\$116,708.02	18,049.68	\$6,588.21	\$143,509.23
February-14	616,044.53	\$41,808.00	\$574,236.53	\$209,596.57	9,023.00	\$3,293.43	\$254,698.00
March-14	2,378,306.38	\$143,471.00	\$2,234,835.38	\$815,715.36	41,581.40	\$15,177.32	\$974,363.68
April-14	290,904.39	\$20,313.00	\$270,591.39	\$98,765.99	13,400.28	\$4,891.16	\$123,970.15
May-14	1,033,966.10	\$51,445.00	\$982,521.10	\$358,620.54	32,008.36	\$11,683.18	\$421,748.72
June-14	1,125,230.11	\$94,750.00	\$1,030,480.11	\$376,125.63	92,270.72	\$33,678.94	\$504,554.57
July-14	89,840.07	\$4,952.00	\$84,888.07	\$30,984.23	5,830.00	\$2,128.01	\$38,064.24
August-14	155,813.98	\$8,466.00	\$147,347.98	\$53,782.09	2,730.56	\$996.67	\$63,244.76
September-14	385,253.63	\$19,309.00	\$365,944.63	\$137,228.44	14,904.00	\$5,589.09	\$162,126.53
Retor Tier	\$0.00	\$0.00	\$0.00	\$58,515.71	\$0.00	\$245.04	\$58,760.75
TOTALS	7,967,389.01	\$505,982.00	\$7,461,407.01	\$2,798,005.03	291,184.92	\$107,192.87	\$3,411,179.90

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ISP, TSP, Svc Charge Revenue & Commission Breakdown

FY 12-13	ISP Gross		Infrastructure		TSP Revenue	TSP Commission	Commission Total
	Revenue	Commission	ISP Net Revenue	ISP Commission			
October-12	\$754,390.27	\$54,124.00	\$700,266.27	\$255,597.57	\$21,662.83	\$7,907.07	\$317,628.64
November-12	\$843,851.92	\$64,292.00	\$779,559.92	\$292,335.33	\$58,923.54	\$22,096.51	\$378,723.84
December-12	\$368,199.75	\$36,065.00	\$332,134.75	\$174,146.50	\$22,227.47	\$11,482.52	\$221,694.02
January-13	\$356,485.26	\$31,848.00	\$324,637.26	\$118,757.38	\$23,345.71	\$8,516.15	\$159,121.53
February-13	\$1,200,033.44	\$74,926.00	\$1,125,107.44	\$410,664.63	\$34,225.68	\$12,492.51	\$498,083.14
March-13	\$664,658.75	\$51,370.00	\$613,288.75	\$223,850.62	\$14,838.28	\$5,416.06	\$280,636.68
April-13	\$334,720.35	\$26,222.00	\$308,498.35	\$112,602.06	\$6,110.00	\$2,230.22	\$141,054.28
May-13	\$817,534.43	\$73,153.00	\$744,381.43	\$271,492.07	\$33,621.20	\$12,271.80	\$356,916.87
June-13	\$1,380,429.50	\$79,236.00	\$1,301,193.50	\$474,935.93	\$75,973.22	\$27,730.35	\$581,902.28
July-13	\$151,879.41	\$8,611.00	\$143,268.41	\$52,293.10	\$17,225.00	\$6,287.18	\$67,191.28
August-13	\$335,024.99	\$21,458.00	\$313,566.99	\$114,452.00	\$930.00	\$339.45	\$136,249.45
September-13	\$214,630.61	\$11,719.00	\$202,911.61	\$74,062.92	\$5,750.00	\$2,098.81	\$87,880.73
TOTALS	\$7,421,838.68	\$533,024.00	\$6,888,814.68	\$2,575,190.11	\$314,832.93	\$118,868.63	\$3,227,082.74

FY 11-12	ISP Gross		Infrastructure		TSP Revenue	TSP Commission	Commission Total
	Revenue	Commission	ISP Net Revenue	ISP Commission			
October-11	\$620,307.15	\$82,581.00	\$537,726.15	326,086.41	\$52,717.65	\$20,823.62	\$429,491.03
November-11	\$506,295.35	\$70,834.00	\$435,461.35	178,007.59	\$37,040.96	\$14,631.33	\$263,472.92
December-11	\$300,267.93	\$40,906.00	\$259,361.93	102,560.32	\$13,914.76	\$5,496.40	\$148,962.72
January-12	\$483,289.66	\$51,755.00	\$431,534.66	157,510.41	\$22,895.78	\$8,357.11	\$217,622.52
February-12	\$625,234.24	\$79,209.00	\$546,025.24	199,299.55	\$46,373.45	\$16,926.48	\$295,435.03
March-12	\$491,662.99	\$55,197.00	\$436,465.99	159,310.41	\$18,618.43	\$6,795.81	\$221,303.22
April-12	\$696,843.26	\$66,473.00	\$630,370.26	230,085.44	\$60,764.93	\$22,179.30	\$318,737.74
May-12	\$1,143,629.92	\$112,808.00	\$1,030,821.92	376,250.25	\$27,995.00	\$10,218.27	\$499,276.52
June-12	\$543,771.34	\$36,698.00	\$507,073.34	185,081.95	\$66,674.11	\$24,336.16	\$246,116.11
July-12	\$167,753.78	\$10,543.00	\$157,210.78	57,382.13	\$8,636.54	\$3,152.39	\$71,077.52
August-12	\$291,442.53	\$18,657.00	\$272,785.53	99,566.94	\$21,381.32	\$7,804.26	\$126,028.20
September-12	\$230,190.94	\$15,354.00	\$214,836.94	78,415.59	\$7,053.05	\$2,574.43	\$96,344.02
TOTALS	\$6,100,689.09	\$641,015.00	\$5,459,674.09	\$2,149,556.99	\$384,065.98	\$143,295.56	\$2,933,867.55